



1101 W. Yakima Ave., Ste. 115, Yakima, WA 98902
P: (509) 654-7640 F: (509) 921-8083

May 9th, 2016

Kittitas County Sheriff Department
Attn: Steve Panattoni
sheriff.office@co.kittitas.wa.us

Steve,

Here's the support breakdown information requested for the upgrade of (3) copiers. The sales order and program agreement are correct and show costs for all (3) machines including buyout, new lease, full service, tax, and return of the machines to leasing company.

Current

Sharp MX-3100N lease	\$344.52
3,000 monthly color service	\$162.30
2,000 monthly B&W service	<u>\$21.64</u>
<i>Totals</i>	\$528.42

Sharp MX-M453N lease	\$304.65
15,000 monthly B&W service	<u>\$193.45</u>
<i>Totals</i>	\$498.10

Sharp MX-M453N lease	\$292.62
3,000 monthly B&W service	<u>\$32.46</u>
<i>Totals</i>	\$325.08

New Lease Summary

Total leases	\$941.79
Total service	<u>\$409.85</u>
<i>Totals</i>	\$1,351.64

Proposed

Sharp MX-3070N lease	\$214.83
3,000 monthly color service	\$191.50
2,000 monthly B&W service	<u>\$21.42</u>
<i>Totals</i>	\$427.75

Sharp MX-M465N lease	\$189.23
15,000 monthly B&W service	<u>\$160.68</u>
<i>Totals</i>	\$349.91

Sharp MX-M465N lease	\$189.24
3,000 monthly B&W service	<u>\$32.14</u>
<i>Totals</i>	\$221.38

Old Lease Summary


Total leases	\$593.30
Total service	<u>\$405.74</u>
<i>Totals</i>	\$999.04

Monthly Savings with New Lease = \$352.60
Annual Savings with New Lease = \$4,231.20
5-Year Savings with New Lease = \$21,156.00

Thanks again Steve for allowing me to do this survey and upgrade for you. Depending on closing and installation times, there could be a credit to your account as a result of buyout and return of goods. I am usually very close on this, and I am using your cost figures. My figures are based on a May or June closing date, so try to be current on payments and hold off on a June payment.

Please let me know if you need anything further on this. There are some nice savings here, and I look forward to working with you further.

Sincerely,


Rich Kayla 5097278578

Heather Seibert (SH)

From: Steve Panattoni
Sent: Tuesday, May 10, 2016 7:59 AM
To: Heather Seibert (SH)
Subject: FW: Scanned image from MX-3640N
Attachments: Yak_MX3640@copiersnw.com_20160509_073436.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Categories: Grants/Contracts

-----Original Message-----

From: Rich Kayla [mailto:rkayla@copiersnw.com]
Sent: Monday, May 09, 2016 7:41 AM
To: Steve Panattoni
Subject: FW: Scanned image from MX-3640N

Steve, heres the breakdown by machine as requested. We use the program agreement to get the best lease and service rates. We can set up special billing by machine breakdown if necessary. We'll do the last machine possibly by the end of the year if it is a financially sound thing to do. Hopec to complete this in May or June while the promotions for Sharp are still going. Thanks again, Rich

-----Original Message-----

From: Yak_MX3640@copiersnw.com [mailto:Yak_MX3640@copiersnw.com] On Behalf Of Yak_MX3640@
Sent: Monday, May 9, 2016 7:35 AM
To: Rich Kayla
Subject: Scanned image from MX-3640N

Reply to: Yak_MX3640@copiersnw.com <Yak_MX3640@copiersnw.com> **Device Name:** Not Set **Device Model:** MX-3640N
Location: Not Set

File Format: PDF (Medium)
Resolution: 200dpi x 200dpi

Attached file is scanned image in PDF format.

Use Acrobat(R)Reader(R) or Adobe(R)Reader(R) of Adobe Systems Incorporated to view the document.

Adobe(R)Reader(R) can be downloaded from the following URL:

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