



PEOPLE FOR PEOPLE

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March 9, 2012

Kittitas County Board of Commissioners Office
Homeless Assistance Grant Program
205 West 5th Avenue, Suite 108
Ellensburg, WA 98926

Subject: Request for Proposal for Homeless Assistance Grant Program

Dear Commissioners Office,

People For People has submitted a proposal in response to Homelessness Prevention and Reduction Funds. Enclosed you will find one original copy and ten (10) copies of the proposal application.

Sincerely,

Madelyn Carlson
Chief Executive Officer

RECEIVED

MAR - 9 2012

1st _____ 2nd _____ 3rd _____
KITITAS COUNTY BOARD OF COMMISSIONERS

Section 4 -- Project Application: 2012 Funding Cycle

Applicants must submit completed proposals according to the instructions. Failure to do so may render your application ineligible. Applications must be typed in the format on the application provided.

Project Title: Ending Homelessness Together

Project Site Name: People For People, Greater Columbia 2-1-1

Project Site Address: 304 W. Lincoln Avenue, Yakima, WA 98902

Total Project Costs: \$6,054

Grant Amount Requested: \$6,054

City, Town or Unincorporated Area to be served: Kittitas County

Name of Applicant/Agency: People For People

Federal Tax ID#: 91-0783225

Address of Applicant/Agency: 309 E. Mountain View Avenue, Suites 1-7, Ellensburg, WA 98926

Name of Contact Persons: Madelyn Carlson

Title: Chief Executive Officer

Email address: mcarlson@pfp.org **Phone:** 509-248-6726 **Fax:** 509-457-7897

Name and Title of Authorized Representative: Madelyn Carlson, CEO

Acceptance of this application may be subject to subsequent compliance reviews, including a review of the latest audit of financial statement. Preparation of an application does not guarantee that applicants will receive funds. By signing this grant application form the undersigned certifies that all information is accurate to the best of his/her knowledge.



Signature of Authorized Representative

March 9, 2012
Date

Section I. Project Questions

Please respond to the questions in this section about the specific project to be funded.

1. **Project Title: Ending Homelessness Together:** Information and Referral for Homeless Kittitas County Individuals and Families.

2. **Project Summary and Goals:** (Provide one to two paragraphs summarizing your project and how it will strengthen or enhance housing and/or services to prevent or reduce homeless in Kittitas County. Specifically list the goals of the project.)

As identified in the 2011 Update to Kittitas County's 10-Year Homelessness Reduction and Affordable Housing Plan, respondents mentioned the confusion that can arise from having multiple homeless programs in Kittitas County. Eligibility for each program varies as determined by both the agency and the funding source. Some respondents were not aware of the totality of services available in our county. Individuals, as well as agencies, need more information about the services and resources that are available in Kittitas County

The goal of **Ending Homelessness Together** is to provide information about the local services available in Kittitas County via the Greater Columbia 2-1-1 (GC 2-1-1) Call Center's trained Information and Referral (I&R) Specialists. I&R Specialists can determine the specific needs of the caller and refer them to the program or programs available to meet those needs. They can also inform the caller on the eligibility criteria for those referrals. This eliminates the frustration of an individual going from agency to agency, only to be told that there is no funding or that they aren't eligible. GC 2-1-1 has become the front door to social services in central Washington and is used as a tool to enhance access to the many great services already provided to our residents. These services include housing, food, utility assistance, medical Veterans benefits, transportation, job training and much more. GC 2-1-1 can provide a warm and friendly voice to callers in need of help, or even nearing a crisis, in their lives.

Specifically, this funding will allow call center staff the opportunity to not only provide referrals to services, but also to provide in-depth advocacy for homeless individuals in Kittitas County.

Advocacy will be provided:

- When an inquirer indicates that they have been denied benefits or services to which the GC2-1-1 Information and Referral Specialist believes they are entitled.
- When an inquirer is unable to access resources due to a communication barrier, including language, handicap, or diminished capacity.
- When they have a complaint about a service and request assistance from an Information and Referral Specialist.
- When there is an expressed need for additional assistance during a 2-1-1 follow up with the individual.
- Any time a referral is utilized by an inquirer that requires the personal assistance or contact by an Information and Referral Specialist. A specific example would include referring to an organization that requires a verbal referral before the inquirer can receive services.
- Other situations when an inquirer specifically requests Information and Referral assistance and intervention.

In addition, call center staff will provide *comprehensive outreach to partner agencies to improve program knowledge*, ultimately strengthening the quality of the GC 2-1-1 database of local

resources. According to the American Fact Finder of 2010 for Kittitas County, approximately 25% of the total housing units are vacant. Of the 25% of vacant housing units, 17% of the units are used for seasonal, recreational, or occasional uses. The GC 2-1-1 Call Center received 42,079 calls in 2011 of which 51% were related to homelessness (rent assistance, housing concerns, food, and utility bill payment). This project will allow 2-1-1 to increase the individualized advocacy we can provide to Kittitas County callers who are desperate to connect to these services. In addition, GC 2-1-1 will provide outreach to the Kittitas community and agency partners to strengthen our comprehensive database of resources. Recently the GC 2-1-1 Call Center Manager attended Homeless Management Information Systems (HMIS) training to ensure that GC 2-1-1 is ready to work collaboratively with our partners providing services to homeless individuals.

3. Priorities: (How does this project respond to the Homeless Assistance Grant Program Priorities for 2009? Describe how this project fills an unmet need.)

Ending Homelessness Together responds to the priority area: *Provide sufficient and coordinated supportive services to homeless households to access the assistance, housing and tools they need to obtain and maintain permanent housing by implementing services that meet the primary three goals:*

Homeless Assistance Grant Program Goal – Connect homeless population to services GC 2-1-1 provides additional one-on-one assistance via trained, AIRS Certified Information & Referral Specialists who can direct the caller to a number of local resources available to them. Homeless individuals often need a variety of services and some may require additional advocacy to access them. GC 2-1-1 I & R Specialists are able to provide this advocacy and assist homeless individuals and families. GC 2-1-1 is also utilized as a tool to prevent homelessness. By providing referrals for employment/job preparation, utility, food and rental assistance, individuals and families are able to secure resources and stay in their homes. 2-1-1 resources are also available to agency staff to assist them in their advocacy efforts.

Homeless Assistance Grant Program Goal – Strengthen linkages between agencies providing services to homeless individuals/families: Ending Homelessness Together will strengthen linkages between agencies by providing a comprehensive database of services, trained staff to assess needs and direct access to service referrals by calling 2-1-1.

4. Preferences: (Briefly describe how your project meets one or more of the criteria listed under Section E of the Homeless Assistance Program Guiding Principles)

Comprehensively address homelessness and affordable housing: By expanding our database of housing services and working with individuals to assist them in becoming self-sufficient, this project will comprehensively address the issue of homelessness and affordable housing.

Increased Housing Options: GC 2-1-1 services facilitate expedient connection of the homeless population to the appropriate housing services and resources by simply dialing 2-1-1. In addition, GC 2-1-1 has the capability to keep track of un-met needs in the community. This information can assist agencies and funders in creating new programs and services to bridge these gaps, ultimately benefitting homeless individuals and families in the Kittitas community.

Projects ability to leverage other funds: Greater Columbia 2-1-1 has successfully leveraged funds for Kittitas County through Washington Information Network (WIN) 2-1-1 funding, United Way of

Central Washington, and the Washington State Basic Food Program. Additionally, People For People continually seeks alternative funding solutions that will help provide support to the vulnerable populations of Kittitas County.

Support housing first principle as well as the priorities outlined in the 2009 Kittitas County Homeless Prevention Plan: This project supports the housing first principle by connecting individuals through a central point of access. In addition, this project supports the priority to *connect homeless individuals to appropriate services and strengthen linkages within homeless network services.*

Ability to sustain or strengthen existing resources: The funds requested for this project will strengthen our current GC 2-1-1 services by enhancing one-on-one advocacy and outreach services specifically dedicated for the homeless population of Kittitas County. In addition, this project can demonstrate how existing resources and services can be coordinated to develop a model that meets the needs of the homeless population.

5. Creativity/Innovation: (Describe any creative or innovative aspects of this project. How is it different or unique? Include information about project partners/collaborations)

Ending Homelessness Together recognizes the expertise of the many organizations of Kittitas County serving their community and the homeless population. By linking these services through information and referral we can direct callers to the appropriate agency and services. This project is unique because the primary focus is to provide the support a homeless person needs to obtain the services to become self-sufficient. By implementing a partnership approach through referral of services, advocacy and outreach, we will be better able to address the issue of homelessness.

In the long term, the Ending Homelessness Together project should increase the ability to leverage funds, eliminate the duplication of services, and develop a partnership model that attracts future collaborative grant opportunities.

Section II. Funding Questions

Please respond to the questions in this section about the specific project to be funded.

1. Homeless Assistance Funds: (Specify how you will use the Homeless Assistance funds. (Do not describe the project again; rather specify where you will use the funds received from this grant application).

Call Center Advocacy and Referral	\$2,000
Call Center Outreach	\$2,000
<u>Call Center Data Base Development</u>	<u>\$2,054</u>
Total Budget	\$6,054

2. Other Funds: (What funding for this project have you already secured? What in-kind donations have been received? What other grants are you applying for?)

People For People has secured funding to support the GC 2-1-1 Call Center but has not secured specific funding to support the advocacy, outreach and coordination objectives of this project. People For People is continually looking for grant opportunities to obtain funding.

3. Sustainability: (Discuss how this project will be sustained after the Homeless Assistance funds are exhausted.)

In order to sustain 2-1-1 services, ongoing operating funds will come from a combination of federal and state operating dollars, as well as from local communities. Efforts are underway in both the state and federal arenas to secure ongoing operating funds within the legislative budgets.

4. Timeline: (Provide a very specific calendar for the expenditure of the Homeless Assistance funds, including important project milestones)

Date	Objective	Expenditures
1 st Quarter	<ul style="list-style-type: none">▪ Train staff on Ending Homelessness Together project mission and goals▪ Increase community awareness and use of 2-1-1 through marketing materials, presentations and outreach▪ Attend 3 Kittitas County outreach events▪ Continue regular participation with Homeless Network of Kittitas County to increase the coordination of resources for individuals who are homeless or at-risk of becoming homeless▪ Work to update 20% of Kittitas County agencies/services in 2-1-1 Resource Database▪ Add 3+ new Kittitas County agencies/services to 2-1-1 Resource Database▪ Assist 25 individuals in Kittitas County with information/referral on housing related services	20%
2 nd Quarter	<ul style="list-style-type: none">▪ Increase community awareness and use of 2-1-1 through marketing materials, presentations and outreach	25%

	<ul style="list-style-type: none"> ▪ Attend 3 Kittitas County outreach events ▪ Continue regular participation with Homeless Network of Kittitas County to increase the coordination of resources for individuals who are homeless or at-risk of becoming homeless ▪ Work to update 20% of Kittitas County agencies/services in 2-1-1 Resource Database ▪ Add 3+ new Kittitas County agencies/services to 2-1-1 Resource Database ▪ Assist 25 individuals in Kittitas County with information/referral on housing related services 	
3 rd Quarter	<ul style="list-style-type: none"> ▪ Increase community awareness and use of 2-1-1 through marketing materials, presentations and outreach ▪ Attend 3 Kittitas County outreach events ▪ Continue regular participation with Homeless Network of Kittitas County to increase the coordination of resources for individuals who are homeless or at-risk of becoming homeless ▪ Work to update 20% of Kittitas County agencies/services in 2-1-1 Resource Database ▪ Add 3+ new Kittitas County agencies/services to 2-1-1 Resource Database ▪ Assist 25 individuals in Kittitas County with information/referral on housing related services 	30%
4 th Quarter	<ul style="list-style-type: none"> ▪ Increase community awareness and use of 2-1-1 through marketing materials, presentations and outreach ▪ Attend 3 Kittitas County outreach events ▪ Continue regular participation with Homeless Network of Kittitas County to increase the coordination of resources for individuals who are homeless or at-risk of becoming homeless ▪ Work to update 20% of Kittitas County agencies/services in 2-1-1 Resource Database ▪ Add 3+ new Kittitas County agencies/services to 2-1-1 Resource Database ▪ Assist 25 individuals in Kittitas County with information/referral on housing related services 	25%

5. Partial Funding: (If this project were to receive only partial funding from the Homeless Assistance Grant Program, how would the funds be used? How would the project be impacted?)

The hours available to provide outreach and advocacy would diminish in proportion to the funding received. Priority of service would be determined by the Homeless Assistance Grant Program committee. However, general access to our GC 2-1-1 would be available.

6. Other: (Is there anything else that would be helpful for the committee to know in evaluating this application?)

GC 2-1-1 has become the front door to social services in central Washington, used as a tool and an enhancement to the many great services already provided to our residents, including housing, food, utility assistance, medical and Veterans benefits, transportation, job training and much more. 2-1-1 increases access to local resources and eliminates frustration many callers experience when they're in need of help – or even crisis – in their own lives. The Greater Columbia 2-1-1 Program shares resources and information with non-profit agencies and service providers, including 911, emergency management entities, cities and counties across the state to develop a strong statewide system.

In addition, People For People provides oversight of WorkSource Kittitas County. WorkSource is Ellensburg's "one stop center" where workforce partners, including People For People, come together to offer unique and collaborative assistance to help job seekers reach employment success. This partnership of government, business, education, and community organizations has been providing Kittitas County with quality workforce development services since 1982.

As a current Homeless Network partner, People For People's Greater Columbia 2-1-1 department is very excited to work in partnership with Kittitas county agencies who are providing valuable services to the homeless individuals of Kittitas County.

Section III. Agency Questions

Please respond to the questions in this section about the specific project to be funded.

1. **Background/History:** (Please give a brief background and/or history of the applicant organization)

People For People is a 501(c)(3) that has a long history and extensive experience in administering and providing social services to low-income and diverse populations. People For People's Board of Directors is the governing body that sets policy, develops the strategic business plan and establishes the mission, values, and direction for long-term performance with the conservation and expansion of assets.

Established in 1965, People For People's mission is to strengthen the communities we serve by providing resources and opportunities that empower people to lead self-sufficient and enriched lives. To achieve our mission, People For People's Business Plan has the following goals:

- Operate programs that achieve customer focused outcomes with fiscal and programmatic accountability
- Provide excellent services that empower customers to achieve success and well being
- Maintain and develop a loyal and diverse workforce that responds to the needs of our customers
- Create and sustain effective strategic community partnerships for customer services
- Increase community awareness of People For People's versatility and responsiveness

People For People is a successful and highly respected community-based organization that employs over 140 staff and operates seven offices throughout Washington State. People For People's services are geographically located in the following counties: Adams, Asotin, Benton, Chelan, Columbia, Douglas, Franklin, Garfield, Grant, Kittitas, Lincoln, Okanogan, Walla Walla, and Yakima. Over the 46-year period of service, People For People has continued to expand to meet the requested needs of low-income and diverse populations to become self-sufficient.

People For People has directly provided low income adults and dislocated workers employment and training services in Kittitas County since 1982. In addition People For People has provided the administrative oversight of WorkSource Kittitas County since 2001. In the years of providing services in Kittitas County many homeless individuals and/or at risk of being homeless have come through our doors.

2. **Qualifications:** (Describe your organization's ability and qualifications to complete the project you are requesting to be funded, including any experience you have in managing public funds.)

People For People has been awarded and successfully managed numerous federal, state, local and private financial resources for over 46 years with perfect audit records that have resulted in no disallowed costs. The corporation's financial systems safeguard funds and adhere to all federal and state laws, regulations, and OMB Circulars governing non-profit organizations. Specifically, the financial system complies with the Generally Accepted Accounting Principles (GAAP) and OMB Circular A-133. The financial integrity and accountability of the corporation

is verified by annual corporate audits conducted by an independent auditing firm. In addition to the independent audit, People For People's financial systems are monitored and tested for accuracy and accountability by local, state, and federal monitoring teams. People For People administers more than 40 contracts and consistently demonstrates a fiscally strong corporation with policies and procedures to safeguard the expenditure of public and non-public funds.

People For People has strong partnerships with Department of Social and Health Services' Community Service Offices throughout Kittitas County and are members of the Local Planning Area teams that coordinate resources for the low-income populations. As a Basic Food Outreach Program contractor, People For People has formed a consortium of Community Action Agencies to provide information and assistance to vulnerable families and individuals to access basic food benefits. In addition, People For People is a trusted and valued community-based organization that has historically met the needs of our communities most vulnerable individuals and families. In 2006, People For People began providing Information and Referral through our GC 2-1-1 call center for central Washington counties. This has provided valuable resources for Kittitas County residents to access local resources. Most recently, People For People was selected to provide Seasonal Child Care Outreach to agricultural workers in twelve Washington state counties, including Kittitas county.

Section IV. Financial Information

Please respond to the questions in this section about the specific project to be funded.

1. What percent of your total agency budget does this request represent?

Less than 1%

2. What percent of the total project budget does this request represent?

100%

3. Please provide project budget with line items for expenses and income. Be as specific as possible, itemizing where appropriate.

Ending Homelessness Together Project Budget – Kittitas County

Wages and benefits	\$ 4,212
Travel and training	\$ 800
Occupancy	\$ 739
Indirect	\$ 303
Total Budget	\$6,054

4. How much administrative cost is included in this application?

5%

Section 5 -- Certification of Consistency with Local Plans

I certify that the proposed activities/projects in the application are consistent with the jurisdiction's local plans and policies.

Project Title: Ending Homelessness Together

Applicant/Agency Name: People For People

Address of Project: 309 E. Mountain View, Ste 1-7, Ellensburg, WA 98926

Name of Certifying Jurisdiction (Kittitas County or incorporated city/town in Kittitas County):
Kittitas County

Certifying Official of the Local Jurisdiction

If the application involves a housing project, it is the applicant's responsibility to ensure that the project is consistent with all building and zoning codes and the comprehensive plan of the relevant local jurisdiction (either an incorporated city/town, or Kittitas County for projects in the unincorporated county). The applicant must have the relevant City Manager or Community Development Director complete the following section and sign below as the Certifying Official.

Name: Madelyn Carlson

Title: Chief Executive Officer

Signature: 

Date: March 9, 2012

ATTACHMENTS

Statement of Revenue & Expense

Fiscal YTD Period Ending January 31, 2012

CURRENT MONTH			PARTICULARS	YEAR TO DATE		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE
1,341,587	1,333,444	8,143	Revenue	9,935,214	9,334,097	601,117
			Expenses:			
415,477	337,981	77,496	Wages	2,646,398	2,365,838	280,560
138,704	122,529	16,175	Benefits	890,090	857,686	32,404
37,502	30,377	7,124	Supplies	264,802	206,876	57,926
33,390	24,971	8,419	Contracts & Fees	234,149	174,724	59,425
9,423	11,088	(1,665)	Telephone	69,094	77,614	(8,519)
23,764	23,995	(231)	Building Utilization	172,411	173,661	(1,250)
1,299	1,686	(387)	Advertising	8,176	11,775	(3,599)
1,291	2,825	(1,534)	Travel & Training	21,778	19,757	2,021
49,413	42,913	6,500	Transit Direct Expenses	356,707	300,338	56,370
17,504	78,338	(60,833)	E&T Participant Exp	461,785	548,363	(86,578)
633,265	646,801	(13,536)	Third Party Reimbursement	4,794,412	4,527,616	266,796
6,715	7,713	(999)	Depreciation	21,824	53,996	(32,172)
4,174	3,774	400	Interest Expense	28,359	26,421	1,938
2,726	1,107	1,619	Other	21,239	7,753	13,486
1,374,647	1,336,098	38,549	Total Expenses	9,991,224	9,352,417	638,807
(33,060)	(2,654)	(30,406)	Oper. Net Income/(Loss)	(56,010)	(18,320)	(37,690)

PEOPLE FOR PEOPLE
FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION
YEARS ENDED JUNE 30, 2011 AND 2010

PEOPLE FOR PEOPLE
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INDEPENDENT AUDITORS' REPORT

Board of Directors
People For People
Yakima, Washington

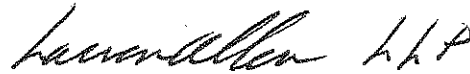
We have audited the accompanying statement of financial position of People For People (the Organization) (a nonprofit organization) as of June 30, 2011, and the related statements of revenues and expenses and changes in net assets, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of People For People as of June 30, 2010, were audited by LeMaster & Daniels PLLC (whose practice became part of LarsonAllen LLP effective November 1, 2010), whose report dated September 23, 2010, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of People For People as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 27, 2011, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of the Organization taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

A handwritten signature in cursive script, appearing to read "LarsonAllen LLP", is positioned above the printed name.

LarsonAllen LLP

Yakima, Washington
September 27, 2011

**PEOPLE FOR PEOPLE
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT ASSETS		
Cash	\$ 1,712,682	\$ 1,804,919
Restricted Cash	75,825	116,110
Grants Receivable	1,901,830	1,756,940
Other Receivable	85,673	37,522
Prepaid Expenses and Other Assets	121,707	81,881
Total Current Assets	<u>3,897,717</u>	<u>3,797,372</u>
PROPERTY AND EQUIPMENT		
Land	425,729	425,729
Building and Improvements	2,017,227	2,017,227
Major Equipment	4,705,953	4,378,354
	<u>7,148,909</u>	<u>6,821,310</u>
Less: Accumulated Depreciation	(4,236,150)	(3,833,462)
Total Property and Equipment	<u>2,912,759</u>	<u>2,987,848</u>
OTHER ASSETS		
Loans Fees, Net of Accumulated Amortization	<u>22,857</u>	<u>27,336</u>
Total Assets	<u><u>\$ 6,833,333</u></u>	<u><u>\$ 6,812,556</u></u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 976,471	\$ 876,256
Accrued Liabilities:		
Payroll and Taxes	269,107	243,988
Pension	163,977	165,925
Employee Vacation and Longevity	234,797	254,412
Deferred Revenue	75,825	135,889
Current Portion of Long-Term Debt	74,000	67,000
Total Current Liabilities	<u>1,794,177</u>	<u>1,743,470</u>
LONG-TERM DEBT, Less Current Portion	<u>1,042,727</u>	<u>1,121,734</u>
Total Liabilities	2,836,904	2,865,204
COMMITMENTS AND CONTINGENCY		
NET ASSETS		
Unrestricted	<u>3,996,429</u>	<u>3,947,352</u>
Total Liabilities and Net Assets	<u><u>\$ 6,833,333</u></u>	<u><u>\$ 6,812,556</u></u>

See accompanying Notes to Financial Statements.

**PEOPLE FOR PEOPLE
STATEMENTS OF REVENUES AND EXPENSES AND
CHANGES IN UNRESTRICTED NET ASSETS
YEARS ENDED JUNE 30, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
REVENUES		
Grants	\$ 17,436,884	\$ 16,526,362
Donations and Other Programs	82,466	62,750
Loss on Disposition of Assets	-	(1,196)
Interest Income	3,333	4,284
Total Revenue	<u>17,522,683</u>	<u>16,592,200</u>
EXPENSES		
Brokerage and Transportation	13,401,541	12,181,772
Employment and Training	2,603,805	2,841,529
Call Center - 211	354,078	355,967
Nutrition	73,255	-
Other Programs	196,682	92,015
General and Administrative	844,245	859,047
Total Support Services	<u>17,473,606</u>	<u>16,330,330</u>
CHANGES IN UNRESTRICTED NET ASSETS	49,077	261,870
Unrestricted Net Assets - Beginning of Year	<u>3,947,352</u>	<u>3,685,482</u>
UNRESTRICTED NET ASSETS - END OF YEAR	<u><u>\$ 3,996,429</u></u>	<u><u>\$ 3,947,352</u></u>

See accompanying Notes to Financial Statements.

PEOPLE FOR PEOPLE
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2011

	Brokerage and Transportation	Employment and Training	Call Center 211	Nutrition	Other Programs	General and Administrative	Total
Salaries and Wages	\$ 2,618,301	\$ 855,701	\$ 198,126	\$ 5,912	\$ 53,339	\$ 503,127	\$ 4,234,506
Fringe Benefits	1,253,517	360,771	72,537	1,082	16,694	196,420	1,901,021
Contracts and Fees	299,091	16,769	3,114	5,328	9,989	69,650	403,941
Supplies	52,623	49,304	8,834	47,409	20,443	31,058	209,671
Telephone	83,015	20,453	5,823	-	488	8,237	118,016
Advertising	5,471	1,322	819	871	6,275	2,806	17,564
Building Occupancy	171,735	134,259	9,847	11,315	495	20,817	348,468
Staff Training and Travel	18,396	11,445	5,211	-	2,213	2,412	39,677
Direct Transit Expenses	769,888	1,433	1,629	345	143	784	774,222
Third-Party Reimbursements	7,748,237	-	43,055	993	-	-	7,792,285
Participant Expenses	-	1,140,911	-	-	581	-	1,141,492
Depreciation	361,238	2,462	3,666	-	51,842	2,584	421,792
Interest Expense	19,323	8,975	1,417	-	(200)	6,289	35,804
Other	706	-	-	-	34,380	61	35,147
Total Expenses	\$ 13,401,541	\$ 2,603,805	\$ 354,078	\$ 73,255	\$ 196,682	\$ 844,245	\$ 17,473,606

See accompanying Notes to Financial Statements.

PEOPLE FOR PEOPLE
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2010

	Brokerage and Transportation	Employment and Training	Call Center 211	Other Programs	General and Administrative	Total
Salaries and Wages	\$ 2,586,339	\$ 950,455	\$ 184,472	\$ 22,998	\$ 511,375	\$ 4,255,639
Payroll Taxes and Fringe Benefits	1,209,963	387,650	70,441	9,673	191,781	1,869,508
Contracts and Fees	262,287	17,196	12,231	3,633	69,674	365,021
Supplies	69,299	31,999	6,272	10,349	41,721	159,640
Telephone	78,021	23,333	5,922	534	8,855	116,665
Advertising	10,702	4,203	985	9	790	16,689
Building Occupancy	174,637	164,811	10,905	2,828	22,021	375,202
Staff Training and Travel	12,220	20,038	3,441	996	2,168	38,863
Direct Transit Expenses	794,502	1,377	1,462	578	251	798,170
Third-Party Reimbursements	6,594,816	-	53,425	-	-	6,648,241
Participant Expenses	-	1,224,411	-	992	-	1,225,403
Depreciation	369,052	4,413	4,534	54	2,833	380,886
Interest Expense	17,509	11,643	1,877	504	7,578	39,111
Other	2,425	-	-	38,867	-	41,292
Total Expenses	<u>\$ 12,181,772</u>	<u>\$ 2,841,529</u>	<u>\$ 355,967</u>	<u>\$ 92,015</u>	<u>\$ 859,047</u>	<u>\$ 16,330,330</u>

See accompanying Notes to Financial Statements.

**PEOPLE FOR PEOPLE
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received from Grantors, Donors, and Others	\$ 17,354,681	\$ 16,762,816
Cash Paid to Suppliers and Employees	(16,881,661)	(15,781,819)
Interest Received	3,333	4,284
Interest Paid	(35,804)	(39,111)
Other Payments	(48,151)	(8,932)
Net Cash Provided by Operating Activities	<u>392,398</u>	<u>937,238</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Land, Buildings, and Equipment	(412,628)	(519,649)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of Principal on Long-Term Debt	<u>(72,007)</u>	<u>(69,679)</u>
NET (DECREASE) INCREASE IN CASH	(92,237)	347,910
Cash - Beginning of Year	<u>1,804,919</u>	<u>1,457,009</u>
CASH - END OF YEAR	<u><u>\$ 1,712,682</u></u>	<u><u>\$ 1,804,919</u></u>
RECONCILIATION OF CHANGES IN UNRESTRICTED NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Changes in Unrestricted Net Assets	\$ 49,077	\$ 261,870
Adjustments to Reconcile Changes in Unrestricted Net Assets to Net Cash Provided by Operating Activities		
Depreciation and Building Usage	487,717	444,811
Amortization	4,479	12,173
Loss on Sale of Disposition of Assets	-	1,196
(Increase) Decrease in Cash Due to Changes in Assets and Liabilities:		
Restricted Cash	40,285	(9,222)
Grants Receivable	(144,890)	153,925
Other Receivable	(48,151)	(8,932)
Prepaid Expenses and Other Assets	(39,826)	(25,158)
Accounts Payable	100,215	101,831
Accrued Liabilities	3,556	(24,257)
Deferred Revenue	(60,064)	29,001
Total Adjustments	<u>343,321</u>	<u>675,368</u>
Net Cash Provided by Operating Activities	<u><u>\$ 392,398</u></u>	<u><u>\$ 937,238</u></u>

See accompanying Notes to Financial Statements.

PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organizational Purpose

People For People (the Organization) was incorporated as a tax-exempt, nonprofit organization on April 7, 1965. Its primary purpose is to strengthen the communities it serves by providing quality core human services in ways that enrich and empower lives. The Organization assists low-income families and low-income individuals of all ages in rural and urban areas to attain the necessary education, training, and motivation as well as securing the opportunities needed to achieve self-sufficiency through employment. In addition, the Organization provides rural transportation services to the elderly, handicapped, and other special needs groups, and the general public. The Organization primarily serves clients in Eastern Washington. The Organization receives virtually all of its funds from approximately 30 federal and state grants.

Net Assets

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. Net assets are classified based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations but are controlled and designated by the Board. These include the general, operating, and equipment accounts.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of revenues and expenses as net assets released from restrictions. The Organization had no temporarily restricted net assets at June 30, 2011 and 2010.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. The Organization had no permanently restricted net assets at June 30, 2011 and 2010.

Grants Receivable

Grants receivable are unsecured. Based upon a periodic review of the grants, management has determined that no allowance for doubtful accounts was necessary at June 30, 2011 and 2010.

PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Land, Buildings, and Equipment

Land, buildings, and equipment are stated at cost for purchased assets and at fair market value at the time of donation for donated assets. Expenditures for maintenance, repairs, and renewals are charged to expense as incurred whereas major purchases are capitalized. The Organization utilizes various capitalization thresholds, depending on the classification of the assets.

Depreciation

Depreciation is generally taken over the useful service life of the asset using the straight-line method. Asset lives range from 3 to 40 years.

Amortization

The Organization has loan fees that are being amortized on a straight-line basis over the life of the loan. Total amortization expense was \$4,479 and \$12,173 for the years ended June 30, 2011 and 2010, respectively.

Revenue Recognition, Expense Reimbursement Contracts

As the Organization incurs expenses in compliance with the restrictions of the grantor, the funds are considered to be earned and reported as revenues. Any excess of expenses incurred over cash received is recorded as a receivable. Conversely, any cash received in excess of expenses incurred is recorded as restricted cash and deferred revenue.

Revenue Recognition, Fee for Service Contracts

Revenues are earned and recorded as services are provided. Revenues earned as a result of services performed but not yet received are recorded as receivables. Advances received prior to services performed are recorded as restricted cash and deferred revenue.

Financial Statement Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Federal Income Tax

Under provisions of Section 501(c)(3) of the Internal Revenue Code, the Organization is exempt from federal income taxes, except for net income from unrelated business activities. As of June 30, 2011 and 2010, the Organization had no unrelated business activities subject to federal income taxes.

The Organization's tax-exempt returns are subject to review and examination by federal and state authorities. The exempt returns are open to examination by federal authorities for the years 2007 to 2010.

PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expense Allocation

People For People allocates its expenses on a functional basis among its various programs. Expenses that can be identified with a specific program are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated according to the approved cost allocation plan.

Statement of Cash Flows

For purposes of the statement of cash flows, the Organization considers all highly liquid investments with original maturity dates of three months or less to be cash equivalents. The Organization maintains its cash accounts at financial institutions, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash deposits.

Advertising

The Organization expenses the costs of advertising as incurred. Advertising expense was \$17,564 and \$16,689 for the years ended June 30, 2011 and 2010, respectively.

Fair Value Measurements

The Organization uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The Organization follows the accounting policy which measures fair value using a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability. The Organization currently does not have any financial assets or financial liabilities that are measured at fair value on a recurring or non-recurring basis.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through the date these financial statements were available to be issued.

NOTE 2 NOTE PAYABLE TO BANK

The Organization has a \$200,000 operating line of credit with Bank of the West. The line bears interest at prime plus 1% (4.25% at June 30, 2010) and is collateralized by grants receivable. The line expires November 1, 2011. At June 30, 2011 and 2010, there was no outstanding balance.

**PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010**

NOTE 3 LONG-TERM DEBT

Long-term debt consisted of the following:

	<u>2011</u>	<u>2010</u>
Note Payable to Bank of the West, Due in Monthly Payments of \$7,639, Including Interest at 3.2%, Maturing May 2024; Secured by Real Estate	\$ 958,372	\$ 1,020,636
Notes Payable to Bank of the West, Due in Monthly Payments of \$1,358, Including Interest at 3.95%, Maturing October 2018; Secured by Real Estate	<u>158,355</u>	<u>168,098</u>
	1,116,727	1,188,734
Less Current Maturities	<u>74,000</u>	<u>67,000</u>
	<u><u>\$ 1,042,727</u></u>	<u><u>\$ 1,121,734</u></u>

Future maturities of long-term debt are as follows:

<u>Years Ending June 30,</u>	<u>Amount</u>
2012	\$ 74,000
2013	76,000
2014	78,000
2015	80,000
2016	83,000
Thereafter	<u>725,727</u>
	<u><u>\$ 1,116,727</u></u>

NOTE 4 RETIREMENT PLAN

People For People maintains a retirement plan with two components. The first component is a Section 401(k) tax sheltered annuity arrangement, which allows eligible employees to defer part of their wages into the Plan. Employer matching contributions are allowed and are at the Organization's discretion. The 401(k) tax sheltered annuity deferrals, matching, and rollover funds are participant directed. The second component is a 401(k) profit sharing plan with a trustee-directed pooled account. Employees are allowed to participate in both components of the Plan if they are at least 21 years of age and have completed 1,000 hours of service during the year.

Retirement plan costs for the years ended June 30, 2011 and 2010, were \$247,152 and \$249,085, respectively, and are included in fringe benefits in the accompanying statements of functional expenses.

PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 5 LEASE COMMITMENTS

The Organization maintains various small equipment leases with varying terms up to 66 months. Lease expense for the years ended June 30, 2011 and 2010, was \$7,265 and \$7,169, respectively.

The Organization also leases office space in Ellensburg and Moses Lake. The lease on the Moses Lake facility has a remaining lease term of one and one half years. The lease on the Ellensburg facility has a remaining lease term of six years. All leases are cancelable in the event the Organization loses its governmental funding. Lease expense under these leases for the years ended June 30, 2011 and 2010, was \$129,737 and \$133,980 respectively.

The Organization leases office space in Yakima and Sunnyside under a year-to-year lease agreement. Total lease expense for these leases for the years ended June 30, 2011 and 2010, was \$30,681 and \$42,260 respectively.

The Organization leases office space in Toppenish under a month-to-month lease agreement. Total lease expense for this lease for the years ended June 30, 2011 and 2010, was \$11,220 and \$13,065 respectively.

The Organization rents a storage unit and a vehicle lot on month-to-month contracts. Rent expense for each of the years ended June 30, 2011 and 2010, was \$2,100

The following is a schedule of future minimum lease payments required under operating lease agreements:

<u>Years Ending June 30,</u>	<u>Amount</u>
2012	\$ 117,000
2013	116,000
2014	116,000
2015	116,000
2016	114,000

PEOPLE FOR PEOPLE
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 6 CONTINGENCY

Funding for the Organization's operations is primarily from government grants. Continued existence of the Organization depends upon the continuation of such grants. The Organization has been granted the following amounts from governmental agencies:

Grantor	Period	Amount
State of Washington - DSHS	January 1, 2011 - December 31, 2012	\$ 4,300,974
State of Washington - DSHS	January 1, 2011 - December 31, 2012	1,784,769
State of Washington - DOT	July 1, 2011 - June 30, 2012	1,154,771
State of Washington - DOT	July 1, 2011 - June 30, 2012	608,981
State of Washington - DOT	July 1, 2011 - June 30, 2012	835,149
Workforce Development Council	July 1, 2011 - June 30, 2012	659,207
Workforce Development Council	July 1, 2011 - June 30, 2012	1,097,658
Workforce Development Council	July 1, 2011 - June 30, 2012	68,271
Grant County - PTBA	October 1, 2011 - September, 2012	325,011
Aging and Long-Term Care	January 1, 2011 - December 31, 2012	161,000
Aging and Adult Care of Central WA	January 1, 2011 - December 31, 2012	121,242
ALTC Senior Nutrition	July 1, 2011 - December 31, 2011	331,000



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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors
People For People
Yakima, Washington

We have audited the financial statements of People For People (a nonprofit organization) as of and for the year ended June 30, 2011, and have issued our report thereon dated September 27, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered People For People's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of People For People's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether People For People's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink, appearing to read "LarsonAllen LLP", is positioned above the printed name.

LarsonAllen LLP

Yakima, Washington
September 27, 2011



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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT
COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON
INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133**

Board of Directors
People For People
Yakima, Washington

Compliance

We have audited People For People's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of People For People's major federal programs for the year ended June 30, 2011. People For People's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the organization's management. Our responsibility is to express an opinion on People For People's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about People For People's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of People For People's compliance with those requirements.

In our opinion, People For People complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2011.

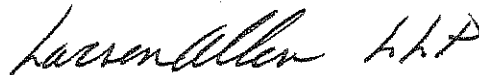
Internal Control over Compliance

Management of People For People is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered People For People's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of People For People's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the Board of Directors, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.



LarsonAllen LLP

Yakima, Washington
September 27, 2011

PEOPLE FOR PEOPLE
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2011

A. SUMMARY OF AUDIT RESULTS

1. The auditors' report expresses an unqualified opinion on the financial statements of People For People.
2. No material weakness was identified during the audit of the financial statements of People For People.
3. No instances of material noncompliance were identified during the audit of the financial statements of People For People.
4. No material weakness was identified during the audit of the major federal award program for People For People.
5. The auditors' report on compliance for the major federal award programs for People For People expresses an unqualified opinion.
6. Audit findings relative to the major federal award programs for People For People are reported in Part C of this schedule.
7. The following programs were tested as major programs:

17.258 - 17.260	Workforce Investment Cluster
20.509	UMTA State of Department of Transportation
8. The threshold for distinguishing type A and B programs was \$300,000.
9. People For People qualified as a low risk auditee.

PEOPLE FOR PEOPLE
SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)
YEAR ENDED JUNE 30, 2011

B. FINDINGS – FINANCIAL STATEMENT AUDIT

No matters were reported.

C. FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAMS AUDIT
CURRENT YEAR

No matters were reported.

PEOPLE FOR PEOPLE
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2011

Program Title	Federal CFDA Number	Contract Period	Contract Number	Contract Amount	Expenditures
U.S. DEPARTMENT OF LABOR					
Passed Through Yakima County Office of Aging and Long-Term Care:					
Aging and Long-Term Care Senior Employment	17.235	07/01/10-06/30/11	DET-2010-PFP (SE)	\$ 129,251	\$ 118,011
Passed Through the South Central Workforce Development Council Workforce Investment Cluster:					
WIA Adult	17.258	07/01/10-06/30/11	SCWDC-PY10-WIAA-PFP MOD 1&2	895,984	807,629
WIA Adult - ARRA	17.258	07/01/10-06/30/11	SCWDC-PY10-WIAA-PFP MOD 2	78,608	78,608
WIA Adult	17.258	07/01/10-06/30/11	SCWDC-PY10-WIAA-PFP MOD 2	35,359	35,359
Worksource - Discretionary	17.258	11/01/10-06/30/11	SCWDC-PY10-ADM WS-KIT	11,282	11,311
WIA Dislocated Worker	17.260	07/01/10-06/30/11	SCWDC-PY10-DWK-MOD 1	105,888	90,614
WIA Dislocated Worker - ARRA	17.260	07/01/10-06/30/11	SCWDC-PY10-DWK-MOD 1	14,321	14,321
WIA Dislocated Worker	17.260	07/01/10-06/30/11	SCWDC-PY10-DWK-MOD 1	47,534	47,534
WIA Dislocated Worker	17.260	07/01/10-06/30/11	SCWDC-PY10-DWK-MOD 2	27,630	27,630
WIA Dislocated Worker	17.260	10/01/10-06/30/11	SCWDC-PY10-DWK-MOD 2	79,932	35,279
				1,296,538	1,148,285
U.S. DEPARTMENT OF HUMAN AND HEALTH SERVICES					
Passed Through Yakima County Office of Aging and Long-Term Care:					
Aging and Long-Term Care Upper and Lower Valley	93.044	01/01/10-12/31/10	2010-PFP	153,000	67,694
Aging and Long-Term Care Upper and Lower Valley	93.044	01/01/11-12/31/11	2011-PFP	161,000	97,200
				314,000	164,894
Passed Through Columbia River Council of Governments					
Columbia River Council of Governments, Aging and Adult Care of Central Washington	93.044	01/01/10-12/31/10	09-10-PFP-TR	121,242	66,885
Columbia River Council of Governments, Aging and Adult Care of Central Washington	93.044	01/01/11-12/31/11	10-11-PFP-TR	121,242	61,760
				242,484	128,645

PEOPLE FOR PEOPLE
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED)
YEAR ENDED JUNE 30, 2011

Program Title	Federal CFDA Number	Contract Period	Contract Number	Contract Amount	Expenditures
U.S. DEPARTMENT OF HUMAN AND HEALTH SERVICES (CONTINUED)					
<i>Passed Through the South Central Workforce Development Council</i>					
Community Jobs	93.558	07/01/10-06/30/11	SCWDC-PY10-CJ-PF-MOD 2	\$ 1,264,401	\$ 1,264,401
Supported Works	93.558	07/01/10-06/30/11	SCWDC-PY10-SWP-PFP-MOD 3	116,372	116,372
				<u>1,380,773</u>	<u>1,380,773</u>
U.S. DEPARTMENT OF TRANSPORTATION					
<i>Passed Through State of Washington Department of Transportation</i>					
UMTA State Department of Transportation	20.509	07/01/10-06/30/11	GCA6197 Proj A	196,463	196,463
UMTA State Department of Transportation	20.509	07/01/10-06/30/11	GCA6324 Proj B	172,675	177,265
UMTA State Department of Transportation	20.513	07/01/09-06/30/11	GCA6323 Proj A	1,165,574	640,907
UMTA State Department of Transportation	20.513	07/01/09-07/31/11	GCA6198	443,724	51,105
UMTA State Department of Transportation	20.516	07/01/10-06/30/11	GCA6197 Proj B	388,401	388,401
UMTA State Department of Transportation	20.516	07/01/09-06/30/11	GCA6197 Proj C	100,530	48,866
UMTA State Department of Transportation	20.516	07/01/10-06/30/11	GCA6324 Proj A	166,802	166,802
				<u>2,634,169</u>	<u>1,669,809</u>
Total Expenditures of Federal Awards				<u>\$ 5,997,215</u>	<u>\$ 4,610,417</u>

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Significant Account Policies - The schedule of expenditures of federal awards is prepared on the same basis of accounting as the basic financial statements.

Contract Amount - Contract amount represents the total grant award.

Expenditures - This column reports grant expenditures incurred.

**PEOPLE FOR PEOPLE
ANNUAL BUDGET SUMMARY
Fiscal Year 2011-2012**

		Annual Budget
REVENUE		\$ 16,001,310.00
EXPENSES		
Wages	\$ 4,055,720.00	
Employee Benefits	\$ 1,470,320.00	
Contracts & Fees	\$ 299,530.00	
Supplies	\$ 354,640.00	
Telephone	\$ 133,050.00	
Communications	\$ 20,190.00	
Occupancy	\$ 287,900.00	
Office Equip Rental	\$ 9,810.00	
Staff Training/Travel	\$ 33,870.00	
Direct Transit Exp	\$ 514,860.00	
Third Party Expenditures	\$ 7,761,630.00	
Participant Expense	\$ 940,050.00	
Depreciation	\$ 92,570.00	
Interest Expense	\$ 45,290.00	
Other Expense	\$ 13,290.00	
TOTAL EXPENSES		<u>\$ 16,032,720.00</u>
NET REVENUE (EXPENSE)		<u>\$ (31,410.00)</u>

Address any reply to: 1140 W. 1200 South, Ogden, Utah 84201

Department of the Treasury

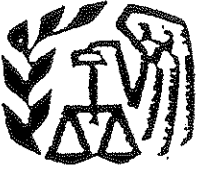
**Internal Revenue
Service Center
Western Region**

Date:

April 11, 1975

In reply refer to:

610611:nb



People for People
Manpower Division
PO Box 1665
Yakima, WA 98901

Re: EIN 91-0783225
Form 940
Year(s) 1971, 1972, 1973, 1974

Gentlemen:

Our records show that you have been granted tax exempt status as a nonprofit organization described in Section 501(c) (3) of the Internal Revenue Code. You are therefore exempt from federal unemployment tax and we are abating this tax for the periods shown above. You will receive a notice of corrections made to the above accounts.

Please destroy any Federal Tax Deposit Cards, Form 508, for depositing 1975 federal unemployment tax, you may receive.

If you have any questions concerning this correspondence, you may call Carol Keesler at 801-399-6525. However, this is not a toll-free number.

Sincerely yours,

Gerald D. Giles
Chief, Correspondence Section



Board of Directors

Bob Berry, Past President General Sales Manager Yakima, WA	Elected	March 2007
	Term 1	October 2007 - Sept 2010
	Board Recruitment	October 2007
	Board President	October 2008 - September 2009
	Nominating Committee	Elected October 2008
James Elliott, President Attorney Yakima, WA	Board President	October 2009 - September 2010
	Past President	October 2010 - Sept 2011
	Elected	February 2007
	Term 1	October 2007 to Sept. 2010
	Term 2	October 2010 - Sept 2013
Kelcey Packineau, Vice President Compliance Officer Wapato, WA	Secretary	October 2008 - September 2009
	Vice President	October 2009 - September 2010
	President	October 2010 - Sept 2011
	Past President	October 2011 - September 2012
	Elected	March 2007
Clara Jimenez, Secretary/Treasurer Toppenish Council Member and Teacher Toppenish, WA	Term 1	October 2007 - September 2010
	Term 2	October 2010 - September 2013
	Secretary/Treasurer	October 2008 - September 2009
	Secretary/Treasurer	October 2009 - September 2010
	Vice President	October 2010 - September 2011
Don Meseck Regional Labor Economist Ellensburg, WA	Elected	October 2007
	Term 1	October 2008 - September 2011
	Nominating Committee	Elected October 2011
	Nominating Committee	Elected October 2008
	Secretary/Treasurer	Oct 2010 - Sept 2011
Karl Allison Community Service Office Administrator Moses Lake, WA	Elected	March 2008
	Term 1	Oct 2008 -Sept 2011
	Term 1	October 2009 - Sept 2012
	Nominating Committee	Elected October 2011



Matt Petersen Accountant Yakima, WA	Elected Term 1	August 2009 October 2009 - Sept 2012
Jim Restucci Mayor of Sunnyside Sunnyside, WA	Elected Term 1 Nominating Committee	July 2010 October 2010 - September 2013 Elected October 2011
Kerrie Mitchell Reverse Mortgage Consultant Grand Coulee, WA	Elected Term 1	June 2011 October 2011 - September 2014
Patti Berns Brief Treatment/FFT Therapist Ephrata, WA	Elected Term 1	February 2012 October 2012-September 2016