### Hultz/BHU Engineers Inc.

2407 North 31st Street, Suite 200 Tacoma, WA 98407

### **CHANGE ORDER**

PROJECT

**CHANGE ORDER NO.: 002** 

DATE: July 6, 2010

Kittitas Jail - Mechanical Repairs

ARCHITECTS PROJECT NO.: 09-098

CONTRACT DATE: April 6, 2010

TO CONTRACTOR Holmberg Company 1128 8th Street Kirkland, WA 98033

### THE CONTRACT IS CHANGED AS FOLLOWS:

The original Contract Sum was	\$ 1,235,400.00
Net Change by previously authorized Change Orders	\$12,249
The Contract Sum prior to this Change Order was	\$1, 247,649.00
The Contract Sum will be increased by this Change Order in the amount of	\$20,471.00
The new Contract Sum including this Change Order will be	\$1,268,120.00
The Contract Time will be unchanged by	Zero (0) Days
The date of Substantial Completion as of the date of this Change Order therefore is	October 8, 2010

NOTE: This Change Order does not include changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

### DESCRIPTION OF CHANGE:

See attached COP No.s 005RR, & 007.

NOT VALID UNTIL SIGNED BY THE ENGINEER, CONTRACTOR AND OWNER

Hultz/BHU Engineers Inc.	Kittitas County	Holmberg Company.
ENGINEERING FIRM	OWNER	CONTRACTOR
En Mlus		Solucione
By (Signature)	By (Signature)	By (Signature)
BRIAN M.WHITE	N 14 50 W	John Chyomian
(Printed Name)	(Printed Name)	(Printed Name)
7-6-10		7-6-10
Date	Date	Date .

Hultz/BHU Engineers 2407 North 31<sup>st</sup> Street, Suite 200 Tacoma, WA 98407

### CHANGE ORDER PROPOSAL

PROJECT

Kittitas County Jail Mechanical Repairs

DATE: June 23, 2010

TO CONTRACTOR

Holmberg Company 1128 8<sup>th</sup> Street Kirkland, WA 98033 ARCHITECTS PROJECT NO: 09-098

CHANGE ORDER PROPOSAL NO: 1005RR

PLEASE SUBMIT AN ITEMIZED PROPOSAL FOR CHANGES IN THE CONTRACT SUM AND TIME FOR THE CHANGES TO THE CONTRACT DOCUMENTS AS DESCRIBED BELOW. THIS IS NOT A CHANGE ORDER, CONSTRUCTION CHANGE DIRECTIVE OR A DIRECTION TO PROCEED WITH THE WORK DESCRIBED. DO NOT PROCEED WITH ANY OF THIS WORK UNTIL A FULLY SIGNED CHANGE ORDER HAS BEEN ISSUED.

### DESCRIPTION OF CHANGE:

- Revise wall type F6.1C in Food Prep E009 as follows: On the kitchen side of the wall studs add 3/4-inch thick fire treated plywood over the studs, then 20 gauge galvanized sheet metal and then fiberglass faced GWB, fasten sheet metal on 12" centers; revise vertical stud spacing to be 12" on center. GWB as scheduled on non-secure side of wall remains; insulation in wall remains. Provide FRP over entire wall that dishwasher is located on (up to 6 feet above finish floor). Add wood and metal on upper portion of wall to close off gap between structure above and top of wall finish; apply on non-kitchen side; notch around wiring/ducts.
- 2. Remove existing furred out wall along south wall of Food Prep E009; replace with new framed wall of same size. New framed wall shall be similar to wall type F4.1 (sheet A4.0), but without insulation and with fiberglass faced GWB on kitchen side. Existing plumbing and electrical in wall (and connection to fixtures/devices) are to remain. Provide FRP over wall behind dishwasher (up to 6 feet above finish floor).

REQUESTED BY: Rick Hultz, Hultz/BHU Engineers Inc. on behalf of the Owner.

Cop-5en

for contracts under \$3 million

### HOLMBERG CO.

### COP Subcontractor Breakdown Summary

	Pro	ject Name:	KITTITAS COUNTY JAIL				COP No.	5RR
		Project No.	S	ource Documents:			Date:	6/25/2010
		2	HOLMBER CO.			in the same of the	Contractor Ref. No.	CAMPAGENCE
		escription:		, ADD FRP,RESET	- LAV,AD		ED PLYWOOD, ADD SHEET METAL, EL	
D.					CHEV.	itemize all c	osts on attached COP Cost Breakdow	n form.
υ,		Direct Labo	r Contro		48.4107	HOINIZO AII O		Constant Walleto'n
	a.		ntices, journeymen, & lab	nrers)	5	7,816.76		
	b,	foreman	mices, journeyment a nuo	31010)	\$	a se distribution		
	c,	lead forema	n		\$	1.00		
	0.	icao iorema		ABOR SUBTOTAL		7,816.76		
		Supervision						
	d.		vision (NTE 15% of 1a)		\$	-		
	e.		2% of lines 1a, b, & c)		s	156,34		
	-55						1. CRAFT LABOR COSTS S	7,973.00
2.	MAT	ERIAL COST	S					
	a.	material cos	sts		\$	4,316.66		
	b.	freight cost	s (Itemize)		-7	1.14		
							2. MATERIAL COSTS \$	4,317.00
3.	EQU	JIPMENT COS	STS					
	a.	owned equi	pment (per spec approved	source)	•	7.5		
	b.	rental equip	ment (per invoices attach	ed)				
							3. EQUIPMENT COSTS \$	
4.	SMA	LL TOOLS						
	a.	small tools	(NTE 3% of 1a & b)		_\$	234.50		
							4. SMALL TOOLS S	235.00
					ec		<del></del>	
							SUBTOTAL 1 thru 4 \$	12,525.00
5.	OVE	RHEAD & PR	OFIT					
	a.	NTE 15% pc	ortion of 1, 2, 3, & 4 up to \$	50,000	\$	2,004.00		
	b.	NTE 4% por	tion of 1, 2, 3, & 4 in exces	s of \$50,000	<u>\$</u>	<u> </u>		
			*				5. OVERHEAD & PROFIT \$	2,004.00
6.	SUB	-SUBCONTRA	ACTORS					
	a.			ALC: ALC: ALC: ALC: ALC: ALC: ALC: ALC:		V 10 51C		
	b.							
	c.			-4.77	-			
	d.				\$		A DUT BURDONTDADTORS &	
	0.1E	DUE 40 6 00	OFFE ON OUR OUR CONTR	4.07000			6. SUB-SUBCONTRACTORS S	-
7.			OFIT ON SUB-SUBCONTE					
	a.		ine 6 up to \$50,000 for ea		<u>\$</u> \$			
	b.	NIE 0% OF I	line 6 in excess of \$50,000			HEAD & PRO	OFIT ON SUB-SUBCONTRACTORS \$	•
8.	INSL	JRANCE					<u> </u>	
	a.		en liability insurance	3.00 % of 1	S	239.19		
	b.		en liability insurance	1.00 % of 1-7	\$	145.29	8. INSURANCE \$	384.00
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9.	BON	ID .						
	a.	bond		1.50 % of 1-8	\$	223.70	9. BOND \$	224.00
				1000				
							TOTAL COST S	45 427 00
Fom	n Havise	od EV1/2004					TOTAL COST S	15,137.00

## COP Cost Breakdown HOLMBERG CO CHANICAL

COP No. 5RR
Date: 6/25/2010
Contractor Ref. No. 5RR

THE KITTITAS COUNTY JAIL	INITION INITION
Project Name:	Project N

Project No. Contractor: HOLMBERG

	Description	Quantity	Type	Unit S	Cost	UnitS	Cost	UnitS	Cost		Cost
	FOOD PREP WALL REVISED									٦	
	2 X 6 X 10 20 GA STUDS	16	EA			S9.00	S	1		-	S 144.00
	3/4 X 4 X 8 FIRE TREATED PLY	20	EA		· s	\$56.00	\$ 1,120.00		· s	-	\$ 1,120.00
	4 X 10 20 GA SHEET METAL	20	Ą			S64.50	s		- S	-	S 1,290.00
	5 LB BOX 1 1/4 SCREWS	-	בו		· S	\$20.00	\$ 20.00			-	\$ 20.00
	FRP ADDED SHEETS	9	Ę		'	833.00	00'66 \$		· S		
	GLUE	,	ב		י	\$18.00	s		S	,	\$ 18.00
	ADDED LABOR	20	또	S58.78			· S				\$ 1,175.60
	NEW KITCHEN WALL				· ·		· ·		s	,	10
	2 X 6 X 10 20 GA STUDS	20	æ		·	\$9.00					\$ 180.00
	2 X 6 TRACK	4	Ę		,	\$8.63		_		,	34.52
	FIBERGLASS SHEETROCK	9	Ą			\$16.35				,	5 98.10
	2 LB SCREWS 11/4	1	Æ		· s	\$13.00				-	13.00
	MUD / TAPE	-	H			\$12.00	s			-	5 12.00
	MUD FOR SKIM COAT ABOVE					_	· S			1	1
		2	Æ			89.98	S			1	
	FRP WALL TO 6' ABF	5	A			S33.00	S		· s		
		2	Ę		Э	\$18.00				-	s 36.00
	JOINT STRIPS / TOP STRIP	12	Æ		٠ د	\$3.84				-	
	LABOR FOR WALL	32	포	\$58.78			· \$				٦
	PLUMBER LABOR WALL SINK	8	뚶	\$84.96			- S		· s	-	5 679.68
	LAV MATERIAL		בו	289.00	s		- S		· s	-	
	DEMO WALL	8	光	\$58.78		1	- s		· s		\$ 470.24
	ADDED DUMP FEE	•	בו		S	\$45.00	\$ 45.00		S	,	\$ 45.00
	TRUCK DRIVE TO DELINER				S		- S			-	
	ADDED WALL MATERIAL	8	Ή	\$45.00	360.00		- s		S	,	\$ 360.00
	UPPER WALL RADIO ROOM										
		8	EA		· S	\$56.00	S			-	
		8	EA		· S	\$64.50			8	-	\$ 516.00
	1 1/4 SCREWS	١	Ţ					S2 -00	8		\$ 12.00
	2 MEN 3 DAYS	48	光	\$58.78			s ·			,	5 2,821.44
							s.			,	- 29
	overall supervision	4	光	\$84,96	1		S			,	\$ 339.84
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					•		·		S		. s
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	Labor Subtotal				\$ 7,816.76		\$ 4,316.66			,	
	Foreman				- S		· s		S		,
	Lead Foreman				. s		, N		S	1	S
									S	<u> </u>	
Total Cost of Work	ork	Ferm Revised 6/1/2004	c 6/1/2004		\$ 7,816.76	- 19	\$ 4,316.66		·		\$ 12,133.42

Page\_\_\_\_of

Hultz/BHU Engineers 2407 North 31" Street, Suite 200 Tacoma, WA 98407

### CHANGE ORDER PROPOSAL

**PROJECT** 

CHANGE ORDER PROPOSAL NO: 007

REVISED

Kittitas County Jail Mechanical Repairs

**DATE:** June 9, 2010

TO CONTRACTOR Holmberg Company

Holmberg Company 1128 8<sup>th</sup> Street Kirkland, WA 98033 ARCHITECTS PROJECT NO: 09-098

PLEASE SUBMIT AN ITEMIZED PROPOSAL FOR CHANGES IN THE CONTRACT SUM AND TIME FOR THE CHANGES TO THE CONTRACT DOCUMENTS AS DESCRIBED BELOW. THIS IS NOT A CHANGE ORDER, CONSTRUCTION CHANGE DIRECTIVE OR A DIRECTION TO PROCEED WITH THE WORK DESCRIBED. DO NOT PROCEED WITH ANY OF THIS WORK UNTIL A FULLY SIGNED CHANGE ORDER HAS BEEN ISSUED.

### DESCRIPTION OF CHANGE:

Revise Kitchen/Radio area cameras as follows (see attachment). Provide separate price for new cameras and new camera install.

- Camera Shown Near Dishwasher: <u>Add</u> camera (original one missing) and <u>relocate</u> location to be at north east corner of room.
- 2. Near Grid 6: Add camera and wiring.
- 3. K-Mod: Relocate existing camera to west corner of room.
- 4. Near Walk-in Cooler: Add camera and wiring.
- 5. Unused Room E018: Add camera and wiring.

### **ATTACHMENTS:**

MSK-002, MSK-003: Partial Floor Plans, 2 pages

REQUESTED BY: Rick Hultz, Hultz/BHU Engineers Inc. on behalf of the Owner.

### HOLMBERG CO.

for contracts under \$3 million

### COP Subcontractor Breakdown Summary

F	Project Name: KITTITAS COUNTY JAIL				COP No.	7RR
	Project No. Source	Documents	e la Sant	i de la como de la com	Date:	6/17/2010
	Contractor: HOLMBER CO.	Alexander in			Contractor Ref. No.	100027456
	Description: add security cameras to kitchen	and move loc	alion of o	thers	Salve mention (West Volume 1977) and	verestimen.
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			International			The state of the s
D.			TO SE	Itemize all co	osts on attached COP Cost Breakdo	own form.
	Direct Labor Costs:			v - 1920 C		
a			H\$ lettate	196.92		
b	SOLUTION CONTRACTOR CO		S	A MARKAGES		
С	DIRECT LABOR	CHIDTOTAL		196,92		
	Supervision:	COUDIOIA		180.82		
d			\$	29.54		
e			s	3.94		
				0.01	1. CRAFT LABOR COSTS	S 230.00
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b	. freight costs (itemize)		444	Charloses.		
					2. MATERIAL COSTS	s -
3. E	QUIPMENT COSTS					
a.		:e)	. adead			
b.	. rental equipment (per invoices attached)		111111111111111111111111111111111111111	Maria Maria Mer		
	AALL MOOLO				3. EQUIPMENT COSTS	<u> </u>
	MALL TOOLS			0.05		
α.	. small tools (NTE 5% of 1a & b)		\$	9.85	4 CHALL TOOLS	\$ 10.00
					4. SMALL TOOLS	\$ 10.00
					Г	
					SUBTOTAL 1 thru 4	\$ 240.00
	VERHEAD & PROFIT					
a.			\$	38.40		
b.	. NTE 4% portion of 1, 2, 3, & 4 in excess of \$	50,000	\$		C OVERVIEW & BEOCKE	•
e 01	JB-SUBCONTRACTORS				5. OVERHEAD & PROFIT	\$ 38.00
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b.	The property of the property of the second s	-	1	4,012.02		
C.	The state of the s		Trans.	37777		
d.	The state of the s	-	s	The second second		
	-				6. SUB-SUBCONTRACTORS	\$ 4,512.00
7. 01	VERHEAD & PROFIT ON SUB-SUBCONTRACTO	RS			_	
a.	. NTE 8% of Line 6 up to \$50,000 for each sub	)	\$	406.11		
b.	NTE 0% of Line 6 in excess of \$50,000 for ea	ach sub	\$	•		
			7. OVER	HEAD & PRO	FIT ON SUB-SUBCONTRACTORS_	\$ 406.00
8. IN	SURANCE					
a.		0 % of 1	\$	6.90		
b.	volume driven liability insurance 1.0	0 % of 1-7	\$	51.96	8. INSURANCE_	\$ 59.00
	aun.					
9. BC		001-110	c	70.00	A BOND	p 70.00
a.	. bond <u>1.5</u>	0 % of 1-8	\$	78.83	9. BOND	\$ 79.00
					F	
Form No	vised IV1/2001				TOTAL COST	5 5,334.00

# COP Cost Breakdown HOLMBERG CO MECHANICAL

Project Name: KITTITAS COUNTY JAIL

Contractor: HOLMBERG

Project No.

6/11/2009 Date: COP No.

Contractor Ref. No.

Description Quantity Type HR 84.96 5 169.92				Unit		Labor	Σ	Material	Equ	Equipment	Total	_
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Ferm Revised 6/1/2004 \$ 169.92 \$ -   \$ -   \$												
	Total Cost of W	ork	Form Revis	ed 6/1/2004								-

### HOLMBERG COMPANY

## COP Wage Rates

Project Name: KITTITAS COUNTY JAIL

Project No:

Contractor: Holmberg Company

Trade &		L.	PLUMBER		3	CARPENTER		_			$\vdash$		_			H		Γ
Position	- 6	-	JOURNEY		_	JOURNEY					-					-		
Rate Schedule Date*			05/20/10			09/02/09												
Prevailing Wage (incl. Benefits)																_		
								de:					1	M- 17 17		22	100	6
1. Hourly Wage Rate		s	53.22		Ŋ	37.22												
2. Hourly Benefits		s	20.39		s	15.00												
SUBTOTAL		s	73.61	- s	s	52.22	· \$	45		s	· ·		S	•	s	<i>U</i> >		
	Rate										-							
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5. MEDICARE % of 1	1.45% S	v)	0.80	- S	ß	0.54	S	ဟ	ä	S	(A)	1	w	1	S	S		,
6. SUI % of 1 (insert correct % to right)	5.98% \$	(A)	3.31	S	s	2.23	د	S	•	s.			ശ	•	S	S		
7. WC (insert S amount per hour)		s	1.62		Ŋ	1.19												
DUES CHECK OFF		w	1.75								$\neg$							
TOTAL (incl. payroll taxes)		s	84.96	٠ د	W	58.78		v)	•	s		,	s	•	s	40		

NOTES: Rate schedule date is the date of the Dept. of Labor & Industries Prevailing Wage Rate used or the Union Agreement.

a. for items 3 thru 5, the Federal rates do not vary by firm, and the percentages are already locked into this form.

b. for item 6, the actual rate is determined by the State Employment Security Dept. and varies by firm. It shall be verified by the contractor at the start of the project.

c. for item 7, the rate is based on L & I classification. The hourly dollar amount is specific to the firm/trade and shall be verified by the contractor at the start of the project.

d. definitions

1. ilems 1 & 2 are basic wages and benefits (see general conditions 7.3.6.1.A(1-6)

item 3, FUI is Federal Unemployment Tax Act
 item 4, FICA is Federal Insurance Compensation Act/Social Security

4. item 5. Medicare is FICA medical aid

item 6, SUI is State Unemployment Compensation Act

6. ilem 7, WC is industrial insurance/workers' compensation



A division of LaunchPad Technologias, Inc.

702 Industry Drive Tukwila, WA 98188 Phone: (206) 622-0452 Fax: (206) 622-6727 Todd Carlson

Holmberg Co. 1125 8th Street Kirkland, WA 98033 John Chapman Phone: (425) 822-2233

Fax:

Date: 6/17/2010 Quotation No.: 75954-4 Client No.: 12138

Client No.:

Quole Valid 30 days

Special Terms listed below

C/O #2 - Kittitas County Jail Add Cameras Holmberg C/O#2

### CORPORATE PROFILE

Entrance Controls was established in Seattle Washington in 1964. The Portland Regional Office was established in 1982; followed by the Los Angeles office in 2007. The Company has developed a national reputation as an industry leader on the west coast. In addition to working in Washington, Oregon, California, Arizona, Alaska, Montana, Utah, and Idaho: ECI has completed work for our clients based on the west coast that has taken us across the country and as far away as Singapore. Our business has evolved from our core competency in access control to include ID Management, IP/Network Video. Wireless Video Transmission, Digital and Network Video Recording, Video Analytics, Gates and Parking with Revenue Control, Perimeter Protection, Intercoms, Fiber, other low voltage security solutions. Most recently, we have added a pure IT offering that includes infrastructure implementations, staff outsourcing, network monitoring, firewalls and content filtering, and other professional services. The security industry has progressed from proprietary hardware manufactures that developed proprietary software to open systems leveraging customer networks and generic hardware. ECI has set the pace, and selects products that lead the industry.

Entrance Controls integrates technologies and provides services that address the full spectrum of security: physical, logical, virtual.

### NATIONAL FOOT PRINT

Entrance Controls is a part of PSA Security Network which is an organization that encompasses more than 200 electronic security systems integrators, aligning them with over 200 manufacturing vendor partners. Together, our members are responsible for over \$1.7 billion in annual security systems design, installation, integration, and maintenance of access control, video surveillance, intrusion detection, fire, and life safety systems. When our clients projects extend beyond our west coast footprint, our project managers utilize this network of security and IT professionals to complete projects around the globe.

### PROJECT ENGINEERING

Entrance Controls has developed an extensive Computer Aided Design (CAD) library that is used in conjunction with our client's electronic backgrounds and project point schedule to produce a complete set of project documentation. This package details



device location, system topology, termination schedules, product data sheets, and instillation details. Entrance Controls works with our clients who choose this level of system documentation to produce and update the documentation package; it is maintained electronically and available through the customer portal on our web site.

### PROJECT MANAGEMENT EXCELLENCE

Entrance Controls places great importance and value on technical skill, experience, and industry specific expertise. We have long trained and certified our people in our core products and industry best practices. In 2001, we started expanding our training to include professional project management. Our industry has traditionally promoted great technicians to positions of project management without proper training. ECI has introduced industry specific programs offered by Integrated Security Network (ISN) and Enterprise Performance Consulting (EPC) to insure our people have the project management skills to execute projects efficiently. By emphasizing planning, preparation, and uniform best practices; we "get it right" instead of needing to "make it right". Our clients remember the way the project was managed as much as the technical solution provided. Our project managers are trained in the fundamental aspects of project management and project documentation, and follow a distinct protocol on every job. This provides consistency and a predictable outcome. ECI has the ability to design, engineer, project manage, and execute projects on a local or enterprise level.

### SERVICE DEPARTMENT

Entrance Controls also staffs a separate and dedicated 7x24 service and support group. Our automated Help Desk tracks and manages all service requests, customer service history, and repair scheduling enabling us to provide superior service our customers expect. Our technicians are trained and certified in all of our core products, and are dedicated to quality customer service. ECI leverages a corporate ERP software platform with Help Desk to manage service and support issues. Clients with Service Level Agreements can secure priority support and response.

### SYSTEM DESCRIPTION/SCOPE OF WORK

Entrance Controls will provide 4 new V894 Vicon cameras and credit back 4 cameras, leneses and housings from C/O#1. No additional labor is needed.

Qty.	Part#	Description	Manufacturer	Unit Price	Total Price
4	V894CSH-3312DN	Housing & Day/Night Camera,	VICON	497.50	1,990.00
-4	VC366-DSP-VIC	Camera, Color, 1/3 Inch, High	VICON	207.74	-830.96
-4	V3.5-8VFI-2	Lens, 1/3", Varifocal, 3.5-8 MM, F1.4,	VICON	56.30	-225.20
-4	V8612H	Housing, Indoor, Tamperproof, Max	VICON	80.67	-322.68
Equi	pment Sub Total:				611.16
Labo	r:				
	Ins	stallation			0.00
Labo	or Sub Total:				0.00
Labo	r & Equipment To	otal:			611.16

Total value	\$ 611.16
	 plus Tax

**Payment Terms:** 

### Special Terms and Conditions

- 1. A 25% deposit is required when the project is initiated. The Deposit is non refundable if the project is cancelled or put on hold. Materials will be ordered and labor resources scheduled when the deposit is received.
- 2. A 2% discount is offered on the deposit if the client provides a 50% deposit.
- 3. Progress billings will follow.

### **Exclusions:**

- 1. Any other work than described and quoted
- 2. 120vac power
- 3. Conduit/Raceway/Wiremold
- 4. Core Drilling
- 5. Card holder programming
- 6. Cutting/Patching/Painting
- 7. Handling of Hazardous Materials
- 8. Existing Code Violations
- 9. Unforeseen/Hidden Conditions
- 10. After Hours Work
- 11. Sales Tax

WARRANTY 1 YEAR PARTS AND LABOR (MONDAY-FRIDAY 7AM-4PM)

Accepted	ii.	
Зу:	Date:	
Printed Name:	PO	
Number:		

SECURING YOUR ENVIRONMENT



A division of LaunchPad Technologies, Inc.

702 Industry Drive Tukwila, WA 98188 Phone: (206) 622-0452 Fax: (206) 622-8727 Torld Carlson

Holmberg Co. 1125 8th Street Kirkland, WA 98033 Jeff Chapman Phone: (425) 822-2233 F a x:

Date: 6/11/2010 Quotation No.: 75933-3 Client No.: 12138

Quote Valid 30 days

Special Terms listed below

Job# Kittitas County Jail C/O# 1 Holmberg C/O# 007

### CORPORATE PROFILE

Entrance Controls was established in Seattle Washington in 1964. The Portland Regional Office was established in 1982; followed by the Los Angeles office in 2007. The Company has developed a national reputation as an industry leader on the west coast. In addition to working in Washington, Oregon, California, Arizona, Alaska, Montana, Utah, and Idaho: ECI has completed work for our clients based on the west coast that has taken us across the country and as far away as Singapore. Our business has evolved from our core competency in access control to include ID Management, IP/Network Video. Wireless Video Transmission, Digital and Network Video Recording, Video Analytics, Gates and Parking with Revenue Control, Perimeter Protection, Intercoms, Fiber, other low voltage security solutions. Most recently, we have added a pure IT offering that includes infrastructure implementations, staff outsourcing, network monitoring, firewalls and content filtering, and other professional services. The security industry has progressed from proprietary hardware manufactures that developed proprietary software to open systems leveraging customer networks and generic hardware. ECI has set the pace, and selects products that lead the industry.

Entrance Controls integrates technologies and provides services that address the full spectrum of security: physical, logical, virtual.

### NATIONAL FOOT PRINT

Entrance Controls is a part of PSA Security Network which is an organization that encompasses more than 200 electronic security systems integrators, aligning them with over 200 manufacturing vendor partners. Together, our members are responsible for over \$1.7 billion in annual security systems design, installation, integration, and maintenance of access control, video surveillance, intrusion detection, fire, and life safety systems. When our clients projects extend beyond our west coast footprint, our project managers utilize this network of security and IT professionals to complete projects around the globe.

### PROJECT ENGINEERING

Entrance Controls has developed an extensive Computer Aided Design (CAD) library that is used in conjunction with our client's electronic backgrounds and project point schedule to produce a complete set of project documentation. This package details



device location, system topology, termination schedules, product data sheets, and instillation details. Entrance Controls works with our clients who choose this level of system documentation to produce and update the documentation package; it is maintained electronically and available through the customer portal on our web site.

### PROJECT MANAGEMENT EXCELLENCE

Entrance Controls places great importance and value on technical skill, experience, and industry specific expertise. We have long trained and certified our people in our core products and industry best practices. In 2001, we started expanding our training to include professional project management. Our industry has traditionally promoted great technicians to positions of project management without proper training. ECI has introduced industry specific programs offered by Integrated Security Network (ISN) and Enterprise Performance Consulting (EPC) to insure our people have the project management skills to execute projects efficiently. By emphasizing planning, preparation, and uniform best practices; we "get it right" instead of needing to "make it right". Our clients remember the way the project was managed as much as the technical solution provided. Our project managers are trained in the fundamental aspects of project management and project documentation, and follow a distinct protocol on every job. This provides consistency and a predictable outcome. ECI has the ability to design, engineer, project manage, and execute projects on a local or enterprise level.

### SERVICE DEPARTMENT

Entrance Controls also staffs a separate and dedicated 7x24 service and support group. Our automated Help Desk tracks and manages all service requests, customer service history, and repair scheduling enabling us to provide superior service our customers expect. Our technicians are trained and certified in all of our core products, and are dedicated to quality customer service. ECI leverages a corporate ERP software platform with Help Desk to manage service and support issues. Clients with Service Level Agreements can secure priority support and response.

### SYSTEM DESCRIPTION/SCOPE OF WORK

Entrance Controls is providing a quote based off of change order #007. The change order will include all parts, labor and programming necessary to complete the job. The change order requests are listed below and based on partial drawings supplied by owner.

EC assumes after talking with the owner on 06-11-10 (Patti Johnson) that there is available ports for these camera's on owner supplied DVR. EC assumes all pathways are clear with no core drilling. Anything outside of this scope will be based on T&M.

- 1. Camera near Dishwasher: Revise location to be north east corner of room. Add camera and wiring.
- 2. Near Grid 6: Add camera and wiring
- 3. Move camera to K-POD to west corner of room
- 4. Near walk-in cooler; Add camera and wiring
- 5. Unused Room E018: Add camera and wiring

Qty.	Part#	Description	Manufacturer	Total Price
4	VC366-DSP-VIC	Camera, Color, 1/3 Inch, High	Vicon	



Qty.	Part#	Description	Manufacturer	Total Price
4	V3.5-8VFI-2	Lons, 1/3", Varifocal, 3.5-8 MM, F1.4,	Vicon	
4	V8612H	Housing, Indoor, Tamperproof, Max	Vicon	
1	MCS4-2E	Master Power Supply, Indoor, Allows	Pelco	
400	WIPLN-P0218S	Plonum 18/2 Pair Shioldod	CSC	
400	WIPLN-RG5	Plenum RG59U Coaxial Cable	csc	
1	MISC MATERIAL	Conn/Boxes/Plates	EC ·	
1	Shipping	Handling and freight charges		
Equi	pment Sub Tot		1,801.16	
Labo	r:			
		Installation		
		Programming		
		Project Management		
Labor Sub Total:				2,100.00
Labor & Equipment Total:				3,901.16
			Total value \$	3,901.16
				plus Tax

### **Payment Terms:**

### **Special Terms and Conditions**

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WARRANTY 1 YEAR PARTS AND LABOR (MONDAY-FRIDAY 7AM-4PM)