# City of Cle Elum Application for 2015 Lodging Tax for a Tourism-related, Municipality-owned Capital Project: Bleacher Seating at Washington State Horse Park

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## APPLICATION FOR 2015 LODGING TAX FOR TOURISM-RELATED, MUNICIPALITY-OWNED CAPITAL PROJECTS AND COUNTY OPERATIONS

#### Applicant Information - Capital Project or County Operations (Circle One or Both)

Name of Municipality:

City of Cle Elum

Mailing Address:

119 W. First St., Cle Elum, WA 98922

Contact Person and Title:

Matt Morton, City Administrator

Phone:

509-674-2262

Email:

mmorton@cityofcleeum.com

Project Title:

Washington State Horse Park - Bleachers, Phase 1

**Project Location:** 

1202 Douglas Munro Blvd., Cle Elum 98922

**Funding Request:** 

\$45,000

#### **Application Requirements**

- X 1. The project qualifies for lodging tax funds as a capital expenditure of a tourism-related facility owned or operated by a municipality or is supporting the operations of tourism-related facilities owned or operated by a Kittitas County.
- X 2. The applicant has submitted only one application for capital project funding in the current year.
- X 3. If the application is not from Kittitas County, the municipality's lodging tax advisory committee (or equivalent) has been informed of the project and endorsed it. A letter from the municipality is included.
- 4. Lodging tax capital project funds are not being substituted for other funds that are already secured or applied for (if applicable).
- X 5. Applicant has secured matching funds of at least 30% of the total project costs.
- X 6. A completed project budget is included in the application (if applicable).
- X 7. A detailed 8 ½ X 11 vicinity map that clearly shows the project is included (if applicable).

#### **Tourism-Related Capital Project Narrative**

1. Project Description: Please describe the project in detail. Indicate the major work to be completed, any milestones that need to be overcome in order for the project to move forward, and include a comparison of existing and proposed conditions. Also please include your operations/maintenance funding strategy and business plan for long-term project sustainability.

Currently the Washington State Horse Park ("the Park") has four competition arenas, plus other facilities where activities take place and people congregate to watch. However, there are no seats provided for event participants, spectators or other visitors, except a dozen old plastic chairs that were donated. The lack of seating makes it inconvenient and uncomfortable for visitors to attend and spend time watching events. But of even greater concern is that the Park is unable to attract and host most western activities because the arena that was specifically built for that purpose is meant to have grand stand-type seating due to its solid cattle panels that block visibility of those on foot.

This project includes the purchase and installation of permanent bleachers seating 350 at the western arena, and a portable bleacher unit seating 50 that can be relocated where needed around the property. The project also includes finishing ground preparations to provide a safe base for the bleacher units. By adding these amenities, the Park will significantly increase customer satisfaction and, therefore, business retention among those already coming to the Park. More significantly, the permanent bleachers will allow the Park to penetrate new market segments, particularly the popular western activities that draw large spectator crowds.

The grading and gravel work to support these bleacher units was largely completed in 2010 during the initial construction phase of the Park. What remains to be done is some additional drainage, fill and gravel and a concrete pad for the permanent bleachers; this work is straightforward and ready to proceed as soon as funding is available. In terms of long range sustainability of these improvements, the units will be aluminum and require extremely low or no maintenance except for routine safety checks. The portable unit will be moved with the tractor owned by the Park.

2. Infrastructure Improvements: Please explain the specific infrastructure issues the project addresses and how they directly affect tourism. Explain how the improvements will promote tourism in Kittitas County and indicate specifically how the improvements will directly increase economic activity resulting from tourists.

Since the Park opened in 2010, it has been hosting events and activities without any provision for spectator seating. This has been a physical hardship for those competing in and supporting these events, discouraged others from attending events, and has kept many event organizers from booking events at the Park. People who feel relaxed and comfortable are more likely to travel long distances, bring friends/family and stay longer at the Park and, in term, spend more time in the surrounding area. Being able to provide this amenity will also reduce the costs of some large groups holding events at the Park since they will not have to rent bleachers to meet this need. Park management projects that the addition of a 50-seat portable bleacher unit will increase visitor days by about 700 people over the whole season,

which translates into \$60,000 of additional economic impact at \$86/day (Dean Runyan Report) assuming these guests do not stay overnight (a conservative assumption).

In addition, Park management projects that a 350 seat permanent bleacher unit at the western arena will increase visitor days by about 4,850 during the season, half of which are non-local; of those 2,425 visitors, half will stay overnight and half will be day-visitors providing an economic impact of about \$315,000 (based on Dean Runyan Report assumptions of \$175 and \$86 per day, respectively).

In summary, the annual economic impact of this project is expected to be approximately \$375,000.

3. Use of Grant Funds: Please explain exactly how the requested funds will be used. Include an itemized list.

Purchase, delivery, installation of permanent bleachers \$35,000

Purchase and delivery of portable bleachers \$5,500

Site prep materials: rock, gravel, concrete \$4,500

Total Grant: \$45,000

Note that the Funding reflected in this grant application budget does not include over \$4.5m in State and private funds contributed to-date to develop the Park and its competition facilities.

The Park intends to provide its own staff, equipment and materials to do project management, ground excavation, assembly of the portable bleachers, and to obtain other services and materials as in-kind donations.

4. Real Property: If real property acquisition is a component of the project, please explain. Include any information of property already secured or evidence of the ability to secure the real property.

Not applicable.

5. Capital Assets: If capital asset acquisition is a component of the project, please explain. Include any bids solicited and received from potential vendors willing to supply the asset. *All capital asset purchases require at least three bids*. If you have already selected one of the bids, please provide justifications in writing.

Park management has solicited bids from several vendors for both the permanent and portable bleacher units. A vendor has not yet been selected for either type of unit. The specifications provided to vendors and the bid ranges received are as follows:

Permanent Bleacher Unit - bid range received to-date \$29,395-\$66,570

- all weather stadium-type bleachers
- seating for about 350
- max 72 ft long, 24 ft deep
- elevated 4 ft,
- set on solid ground or concrete

Portable Bleacher Unit - bid range received to-date \$3,500-\$5,500

- seating for 50-70 people (around 5 rows and 21 feet long) provide dimensions
- guard rail on top row preferable
- total weight and whether moveable by manual lifting, tractor forks, or towing on wheels
- ground preparation/condition required
- provision for strong winds/tie downs

In addition each vendor was requested to provide details about maintenance required, warranty, availability, new versus used units, price for materials and transportation, separate price for labor to install and whether vendor- trained labor required or hours to install using local workers.

#### Coordination: Please explain how this project has been coordinated with other jurisdictions as well as affected stakeholders. Please include letters of support from stakeholders.

Since the Park opening in late 2010, management has communicated extensively with its users and potential users to determine how well their needs are being met. The Park is approaching its 5<sup>th</sup> full season of operations and has made many facilities improvements to allow it to retain, grow and book more activities. At this time, spectator seating has become a critical need and its absence is a major obstacle to the Park's continued operating expansion. Attached are 4 letters from stakeholders expressing these requirements.

## 7. Studies: Please attach any feasibility or other studies that demonstrate linkages between the proposed project and the anticipated tourism impacts.

An extensive study of the Financial Feasibility and Economic Impact of the Washington State Horse Park was conducted in 2006 by well-respected economics professors at Central Washington University. They researched and analyzed many other facilities across the country in detail to make their determinations and recommendations. Among their key findings are the following:

- The Park's master plan is designed to host one or more small-medium size events at once, and at full build out to host large events (including seating for 1000 in the future covered arena). Visitor expectations as the Park grows and attracts large events include modern conveniences and VIP treatment for some.
- The Park will be built to high quality standards to satisfy market needs and to stimulate use of the facility and reduce long-term maintenance costs.
- The study projects that until the facilities develop sufficiently to host major competitions the Park will not be able to cover its expenses.

In addition, the Park competes for events today against many large fairgrounds facilities that have significant permanent infrastructure and amenities, including one or more arenas with extensive spectator seating. The Park operates at a competitive disadvantage in this regard, and is unable to secure some events due to a lack of basic conveniences available elsewhere despite all the unique qualities the Park has to offer.

8. Project Readiness: Please provide a detailed project schedule, including milestones necessary for completion as mentioned in question 1 above. On the schedule, indicate items completed and exactly where in the schedule the project is at this time. Be sure to include expected completion date.

This project is relatively straightforward. The initial infrastructure for the bleachers was put in place at the Park during construction in 2010. There will need to be some additional grading, drain rock and fill to level the ground for the permanent bleachers, and a concrete pad will be poured for the scaffolding to stand on. Some basic engineering planning and review will be involved for the permanent unit but the actual ground work largely can be accomplished by Park staff. The portable bleachers will be assembled by Park staff once the parts arrive, and the ground already was largely prepared during 2010 construction.

Based on big events coming to the Park this season, we hope to have the portable bleachers installed by May 9<sup>th</sup> and the permanent bleachers installed by July 25<sup>th</sup>.

9. Applicant Certification: Please sign below in agreement with statement of certification.

Certification is hereby given that the information provided is accurate and the applicable attachments are complete and included as part of the application package.

I further certify that the application thresholds are met at the time of application.

Signature of/Official Representative

Title

#### **Tourism-Related Capital Project Budget**

All applicants for capital project funding must supply a detailed and complete project budget utilizing the following basic format:

Lodging Tax Funds Request	
	\$45,000
Other Grant Funds	
Initial \$3.5 m capitalization provided by	
Washington State legislature in 2007;	
5% for bleacher area improvements	175,000
Other Local Government Funds	0
Private Funds (may include in-kind)	
Arena 1,2: viewing areas construction	12,000
Labor and equipment :	
Site preparation/assembly	7,500
Project management	<u>5,000</u>
Total Available Funding	\$244,500
Project Expenses	
Real Property or "Right-of-Way" Acquisition Cost	n/a
Capital Asset Cost	
Permanent Bleachers	\$37,000
Portable Bleachers	5,500
Construction Cost or "Hard" Cost	
Bleacher area improvements in place	175,000
Materials: grading, drainage, foundation	9,000
Soft Cost	
	5,000
Construction management fees	4
Construction management rees  Engineering fees	4,500
	4,500 2 <b>,50</b> 0
Engineering fees	2,500

Applicant Certification: Please sign below in agreement with statement of certification.

Certification is hereby given that the information provided is accurate and the applicable attachments are complete and included as part of the application package.

Signature of Official Representative Title Title Date

## **Lodging Tax Capital Project Rating Form**

Criteria	Points Possible	Application Questions	Points Awarded
Demonstrated Need	Up to 20	Question 5	
Stakeholder Support	Up to 5	Question 6	
Feasibility Analysis Completed	10 Yes = 10 No = 0	Question 7	
Promotes Tourism/ Increases Economic Activity Resulting From Tourists	Up to 25	Question 2	
Project Readiness	Up to 20	Question 8	
Applicant's Matching Funds	Up to 20  Less than 30% = 0  30% - 35% = 5  36% - 39% = 10  40% - 50% = 15  50% or more = 20	Capital Project Budget	

City of Cle Elum 119 West First Street Cle Elum, WA 98922



Telephone: (509) 674-2262 Fax: (509) 674-4097 www.cityofcleelum.com

January 28, 2015

Kittitas County Lodging Tax Advisory Committee C/O Board of County Commissioners 205 W. 5<sup>th</sup> Avenue, Suite 108, Ellensburg, WA 98926

RE: Letter of Support for 2015 Lodging Tax Tourism Related, Municipality-Owned, Capital Project: Washington State Horse Park in Cle Elum Bleacher Seating

Dear LTAC Members,

The City of Cle Elum Lodging Tax Committee supports and endorses this application for a tourism related, municipality owned capital project. The Washington State Horse Park in Cle Elum has developed into a premiere tourism engine, making significant contributions to the local economy, the broader Kittitas County Economy and our region. I think you will find enclosed a well thought out project, a comprehensive budget and a complete proposal that meets both the spirit and intent of the Kittitas County LTAC Process.

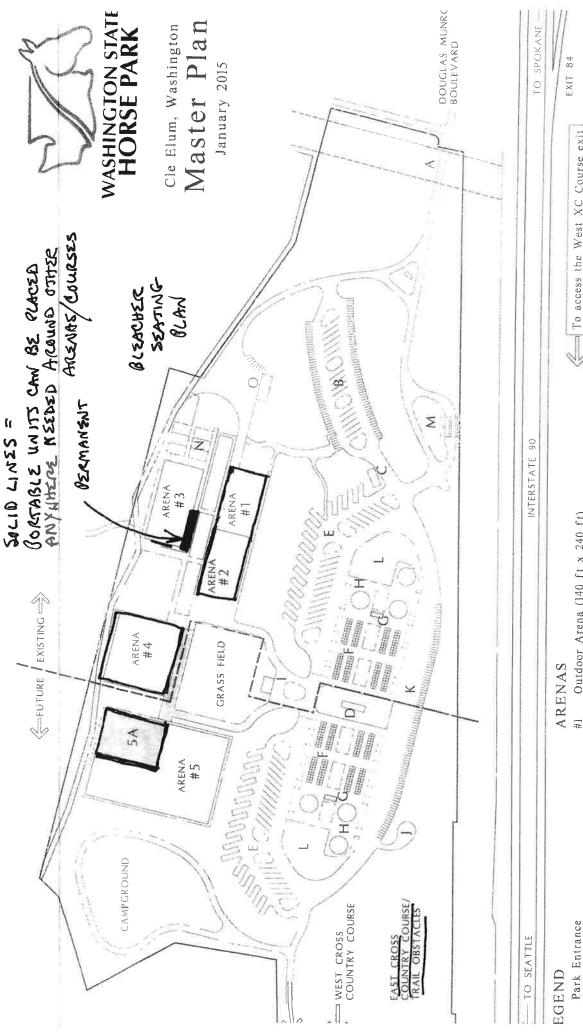
Thank you in advance for your consideration. Please do not hesitate to ask questions or seek additional information if needed.

Kind Regards.

Ron Spears

City Council Lodging Tax Committee Chair

AlfiE. Secure



## #2 #1

Parking and Temporary Stalls Temporary Shower Building Permanent Restrooms/Shower Building

RV, Trailer Parking with Hook-ups Stalls / 1-100 Permanent Wash Racks

Outdoor Arena (140 ft x 240 ft) Future Covered with Seating and Concourse Outdoor Arena (130 ft x 240 ft)

Future Covered

Outdoor Arena (150 ft x 310 ft)
Outdoor Arena (250 ft x 250 ft)
Outdoor Arena (300 ft x 500 ft)
Outdoor Arena (150 ft x 240 ft) - Proposed in 2015 ncludes access aisles

Tent Camping Área RV Sanitation Station Livestock Holding Pens Maintenance and Storage Area (Future)

Loading/Parking Manure Bunker Lunging Areas Show Office

To access the West XC Course exit I-90 at Bullfrog Road and turn onto Wood Duck Road

500 FT

DAWSON ASSOCIATES ARCHITECTS/PLANNERS

3111 Franklin Avenue East, Seattle, WA 98102 TEL: (206) 499-0903/FAX: (206) 374-2649



## P.O. Box 671, Cle Elum, WA 98922

January 20, 2015

To: Washington State Horse Park

Re: Bleachers

We, the board of the Cle Elum Roundup Association(CERA), want to express our concern that it is imperative that the Washington State Horse Park provide permanent and ample seating/bleachers not only for our annual rodeo event, but for the overall benefit of the park itself. The most important factor being that it would easily attract and promote added tourism to our community by simply lengthening their stay at the park.

In addition, bleachers would provide all events with:

- Up-to-date, SAFE, functional seating adding comfort for a longer visits.
- Traditional expectations of spectators coming to any event or function
- Expectations of visitors also include feeling confident that there will be ample seating for large(r) turnouts
- Visual ability, spectators having the ability to see all stages of events from any seat provided.

#### Rodeo's specific benefits:

- Modern bleachers provide efficiency whereas they are already in place; we spent numerous volunteer time and labor, as well as provided transport to and from for the bleachers that we provided for the last rodeo. Our volunteer time could be better utilized for the actual event rather than transporting and setting up bleachers.
- We sold out our first day of rodeo tickets and many spectators commented on the lack of seating and inability to see the entire event. We feel this directly effected our attendance the following day.
- We want to be able to appease our previous attendees, as well as attract new visitors to the event by assuring that there is ample seating, and to provide a comfortable and traditional feel of a rodeo.

On behalf of the CERA and it's board members and supporters, we thank you for your consideration, and as we strongly feel that our event will help to suport the community in many ways!

Sincerely,

Shannon King President, Cle Elum Roundup Association

www.cleelumroundup.com

Email: cleelumroundup@yahoo.com



P.O. Box 1244 Ravensdale, WA 98051

January 19, 2015

Washington State Horse Park P.O. Box 2078 Woodinville, WA 98072

#### Dear Leslie:

I am writing this letter on behalf of the NW Reined Cow Horse Association. Our group has held a show at the WA State Horse Park for the last three years and we see our event growing each year. The Park is so wonderful in so many ways but yet it is also lacking in a few of the details that would make it a first rate horse show facility. One of the things that would make a big difference in you hosting a successful and comfortable event for the exhibitors and spectators would be the addition of bleacher seating at the outdoor arenas.

In past years we have made do with bringing in pick-up trucks and backing them up to the arena wall. It is a tight fit and we have safety concerns with folks getting in and out of those trucks and getting them parked without doing any damage to the grounds or facility. Plus, we get quite a few spectators to this show and there just isn't enough seating this way. If bleachers were available, not only would it be a safer environment but would also allow more public seating for more people to come and watch all the great events at the Horse Park (including ours!). Besides the bleachers, it would really be a great addition to have a "judge's stand" area that is separate from the other seating.

The NWRCHA has really enjoyed having a show at the Park and this year's event should be even larger than past years as we will be going to a two-day show format and adding a Futurity to the slate of classes which should have a bigger draw. It would be especially beneficial for this year's show to have some nice seating in place.

Please let me know if you need any other information from our Association regarding this matter.

Sincerely

Diane A. Edwards NWRCHA Show Chair



January 22<sup>nd</sup>, 2015

Leslie Thurston Executive Director Washington State Horse Park

Dear Leslie,

I am writing in enthusiastic support of your application for Lodge Tax Capital Funds to purchase and install permanent bleachers at the main arenas and also to purchase at least one portable bleacher unit that can seat 50 people.

The Equestrians' Institute Horse Trials, held in May, is the first recognized show of the year in the Area V11 calendar of the United States Eventing Association. Area V11 includes WA, OR, ID and MT. We will be filled to capacity and usually expect a good number of family and friends and competitors' supporters to attend, many from out of state. The addition of spectator seating will considerably enhance visitors' experience and encourage attendance. Visitors who stay longer are also those most likely to take advantage of local amenities in town and nearby recreational experiences.

I have been fortunate to attend a number of Horse Trials across the United States and those with the best attendance all have bleachers and other amenities that give visitors a reason to "stick around" and enjoy the local area. The Eventing community has been a huge supporter of the Horse Park from the outset and has believed that it will become a world class venue. Thanks to your leadership and that of the Board, the Park is well on its way to this goal. The addition of bleachers, and especially the flexibility of portable bleachers for visitors to enjoy watching the cross country competition, will be a very tangible milestone.

Sincerely,

Penelope Leggott EI Board Member, Eventing Division



January 20, 2015

Leslie Thurston, Director Washington State Horse Park

Dear Leslie,

I am writing to express our need for having spectator bleachers at the Washington State Horse Park (WSHP) in Cle Elum, WA. As you continue to build out the infrastructure of the WSHP, please do try to fund spectator bleachers as soon as you can.

First, a bit of explanation of who we are. Cascade Horse Shows LLC brings two United States Equestrian Federation (USEF) National Hunter Jumper Horse Shows to the WSHP each year in June. 2015 will be our 4th year of shows at the WSHP and we have grown to filling 300 stalls each show which is the maximum the WSHP can support with the existing infrastructure. 300 stalls brings not only lots of horses, but riders, trainers, grooms, friends, family, and an increasing number of spectators. All of these people fill hotel rooms, restaurants, and other businesses in the Cle Elum area and all consider these shows 'destination' shows which means they and their families make use of other recreational opportunities while in Cle Elum.

We have an important need for bleachers at the rings for the following 3 reasons.

- The USEF has requirements for its National rated horse shows and one of them at the National level is that spectator seating is required at each ring for a minimum of 50 people. And the USEF has a USEF Steward checking to be sure all the USEF competition rules are being followed at each USEF National rated show.
- 2) Since we cannot significantly increase the number of stalls for the shows (yet), we are focusing on increasing the number of spectators who attend. These spectators are in addition to the friends and family of the riders. Bleacher seating is a critical component of hosting a significant number of spectators that the WSHP does not currently have. Spectators will bring additional business to local Cle Elum businesses.

Portable, moveable bleachers would be ideal for our needs.

Thank-you for considering bleachers as you make 2015 infrastructure plans.

Best regards,

Nancy Lewis Managing Partner Cascade Horse Shows LLC

## WASHINGTON STATE HORSE PARK PERMANENT BLEACHER BIDS



#### **BERG Equipment &** Scaffolding Co Inc

Seattle 206-938-5010 Tacoma 253-383=2036

Quotation

Aluminum b	leacher seating	Rows	10	Length	72'		
	4' Elevated	Seats	360	Depth	24'		
Customer						Misc	
Name	Washington Sta	te Horse Parl	k Leslie	425-486-0272		Date	9/26/2014
Address	7				25	Q#	92614
City			State	ZIP	S.	Rep	RB
Phone					60	FOB	CleElem
					<b>V</b>		
QTY	Description					Unit Price	Total
11	90357 Support		5' W		Used	\$46.58	\$512.33
0	90269 Seat fran				Used	\$87.75	\$0.00
11	90267 Seat fran				Used	\$92.25	\$1,014.75
22	90268 Seat fran				Used	\$96.30	\$2,118.60
11	90063 Walkway		4'		Used	\$67.50	\$742.50
11	90630 Rear sea				Used	\$40.05	\$440.55
3	90274 Side gua				Used	\$30.15	\$90.45
3	90273 Side gua				Used	\$30.15	\$90.45
11	90031 Rear inte		nel		Used	\$22.05	\$242.55
9 2	90073 Front gu		1941		Used	\$54.00	\$486.00
2	90197 Rear end				Used	\$62.55	\$125.10
2 2 4 2 8 2	90034 Side gua				Used	\$43.20	\$86.40
2	90362 Side gua				Used	<b>\$67.50</b>	\$135.00
4	90033 Side gua	rd panel inter	mediate		Used	\$58.50	\$234.00
2	90196 Front gu	ard rail panel	end 36"		Used	\$62.10	\$124.20
8	90202 Front gu	ard rail panel	intermedi	ate	Used	\$51.75	\$414.00
	90095 Stair 48"	w/ Aluminun	n tread		Used	\$810.00	\$1,620.00
0	22013 Base pla	te 1 5/8"			Used	\$3.60	\$0.00
0	23003 Leveling	jack 24" L			Used	\$11.70	\$0.00
77	23015 Leveling	jack 10" L			Used	\$12.38	\$952.88
952	90012 Aluminu	m hold down	clip		Used	\$0.56	\$535.50
22	3037 Diagonal I	orace 6' x 27"	•		Used	\$10.80	\$237.60
40	3036 Diagonal I				Used	\$10.80	\$432.00
132	1019 Guard rail				Used	\$5.40	\$712.80
10	90775 Handrail				Used	\$31.50	\$315.00
18	90366 Aisle tille				Used	\$47.25	\$850.50
140	90382 End cap				Used	\$3.49	\$488.25
26	90203 Kick space				Used	\$3.38	\$87.75
EAG	NAL 12 0129 28				Llaad	• 55.55	57 627 50

Total Wt.

540

1512

9,842.10

MI-13-0028 Footboard Mill

Used Sub total

Used

\$6,804.00 \$22,930.65

\$3,037.50

\$5.63

\$4.50

Installation & Shipping

\$6,464.00

Total

\$29,394.65

BL10-72AE USED Equipment No building permits included

WSST not included

MI-13-0128 2" x 10" Seatboard Anodized



### BERG Equipment & Scaffolding Co Inc

Seattle 206-938-5010 Tacoma 253-383=2036

Quotation

								Quotation
Aluminum ble	acher seating	Rows	10	Length	72'			2
	4' Elevated	Seats	360	Depth	24'			
Customer				•60.007		Misc	ſ	
Name	Washington Sta	te Horse Park	Leslie 4	25-486-0272		Date		9/26/2014
Address				-		Q#		92614
City			State	ZIP		Rep		RB
Phone			J.G.C.			FOB		CleElem
Phone .						гов		CleEleIII
QTY	Description			w		Unit Price	_	[Total
11	90357 Support	trame 4' H x 6'	W				.98	\$967.73
0	90269 Seat fran		•			\$165		\$0.00
ĭ1	90267 Seat fran					\$174		\$1,916.75
22	90268 Seat fran					\$181		\$4,001.80
11	90063 Walkway					\$127		\$1,402.50
1 11	90630 Rear sea						.65	\$832.15
3	90274 Side guar						.95	\$170.85
3	90273 Side guar						.95 .95	\$170.85
11 1			si.					
9	90031 Rear inte		=1			\$41 \$103		\$458.15
3	90073 Front gua					\$102		\$918.00
2 2	90197 Rear end					\$118		\$236.30
2	90034 Side guar						.60	\$163.20
2 4	90362 Side guar					\$127		\$255.00
	90033 Side guar			(6)		\$110		\$442.00
2	90196 Front gua					\$117		\$234.60
8	90202 Front gua			te		\$97		\$782.00
2	90095 Stair 48"		tread			\$1,530		\$3,060.00
0	22013 Base plat						.80	\$0.00
0	23003 Leveling					\$22		\$0.00
77	23015 Leveling					\$23	.38	\$1,799.88
952	90012 Aluminui		lip			51	.06	\$1,011.50
22	3037 Diagonal b					\$20	.40	\$448.80
40	3036 Diagonal b	race 6' x 18"				\$20	.40	\$816.00
132	1019 Guard rail	6'				\$10		\$1,346.40
10	90775 Handrail	48"				\$59		\$595.00
18	90366 Aisle fille	r pan				\$89		\$1,606.50
140	90382 End cap 1						.59	\$922.25
26	90203 Kick spac						.38	\$165.75
540	MI-13-0128 2" x		d Anodized	1		\$10		\$5,737.50
1512	MI-13-0028 Foo			==			.50	\$12,852.00
Total Wt.	9,842.10			S	ub T		1	\$43,313.45
			Inst	allation & Ship	ping			\$6,464.00

Total

\$49,777.45

BL10-72AE NEW Equipment No building permits included

WSST not included

#### Leslie Thurston <director@wahorsepark.org>

#### FW: WA Horse Park

1 message

**Danielle Patterson** <danielle@allplaysystems.com> Reply-To: danielle@allplaysystems.com To: Leslie Thurston <director@wahorsepark.org> Tue, Jan 27, 2015 at 11:20 AM

Hi Leslie,

This is the official number from Southern Bleacher for the grandstand portion of your project. I believe you have what you need for the other portable bleachers but please let me know if there is anything else I can get for you.

Thank you.

## Danielle

Allplay Systems, 1216 PO Box 1286 Sesport WA 38382 Fax 888,655 6412 www.unphaysystems.com

Danielle Patterson, CPSI 360,808,5925 danielle@allplaysystems.com

PSI Systems
Our work is all play

From: David McClendon [mailto:mcclendon@southernbleacher.com]

Sent: Wednesday, January 21, 2015 6:29 PM

To: danielle@allplaysystems.com Subject: RE: WA Horse Park

With 4' elevated front walk, ramp one end only and stairs both ends I would estimate materials f.o.b. WA at \$46960.

Add \$18900 to install with prevailing wages above concrete slab on grade.

Hope this helps!

17

David McClendon

Southern Bleacher

800 433 0912 x214

From: Danielle Patterson [mailto:danielle@allplaysystems.com]

Sent: Tuesday, January 20, 2015 2:21 PM

To: David McClendon Subject: WA Horse Park

Hi David,

Were you able to get a more refined number for the WA Horse Park grandstand grant application? I sent them a ballpark range last week but I was hoping to nail it down a little closer.

Thanks.

## Danielle

Allphay Systems 1,200
PO Box 1885
Segum, WA 98382
Fax 988 555 6112
www.ampraysystems.com

Danielle Patterson, CPSI





NATIONAL RECREATION SYSTEMS INC A PLAYCORE COMPANY 5120 INVESTMENT DRIVE FT WAYNE, IN 46808 www.BLEACHERS.net

QUOTATION PH (260) 482-6023 FX (260) 482-7449

OFFICE USE ONLY MD Т P7/7 В F25

		DATE:	1/14/15	TERMS	TO BE DETERMINED
TO: WASHINGTON HORSE P	ARK	JOB REF:			
		EST SHIP	DATE:	5-7	WEEKS A.R.O.
ATTN: LESLIE THURSTON		F. O. B.	XX	SHIPPING PT	DELIVERED
EMAIL director@wahorsepark.org		DESTINA	TION:	ELUM, WA 989	922
FAX:		CUST. PH	IONE:	425-486-0272	
			<b>***</b>	E THE MOTERIA	STICNIC TERMS AND

WE ARE PLEASED TO SUBMIT THIS QUOTATION SUBJECT TO ALL OF THE INSTRUCTIONS, TERMS, AND CONDITIONS ON THE FRONT OF THIS AGREEMENT.

MODEL QTY 1 E-1573.5A

DESCRIPTION 15 row x 73'-6" elevated bleacher Net seating capacity 609

UNIT PRICE 59,640

**EXT. PRICE** 59,640

#### **FEATURES**

- Aluminum angle understructure
- 2 x 10 anodized aluminum seat plank
- Double 2 x 10 mill finish aluminum foot plank ?
- 1 x 6 riser rows 1 14 and (2) 1 x 6 top row risers
- 63 inch clear front walkway, 48 inch elevation
- 2 sets of entry stairs
- (3) 54 inch wide vertical aisles with mid aisle handrails
- Chainlink guardrail system

1 handicap ramp +

- 2 x 6 treated lumber groundsills
- Auger style soil anchors

total death?

Due to fuel surcharges, actual freight cost may vary at the time of shipment.

#### **OPTIONS**

\* - On site assembly of above (non-prevailing wages) (please provide schedule of prevailing wages if applicable)

SUB TOTAL \$ 59,640 EST. FREIGHT 6.931 TOTAL 75 **EXT. PRICE** 

ADD

\* ASSEMBLY DOES NOT INCLUDE GROUND WORK. ALL GROUND WORK TO BE DONE BY OTHERS.

NOTE: LEAD TIMES FOR ASSEMBLY MAY VARY. PLEASE CONFIRM AVAILABILITY BEFORE COMMITTING NRS RESOURCES TO A BLEACHER ASSEMBLY PROJECT.

NOTE: ALL BLEACHERS SHOULD BE ANCHORED TO RESIST WIND LOADS.

IMPORTANT NOTE: Additional items are available which may be required to meet IBC, BOCA, NFPA, SBC, UBC or other applicable codes; such as aisles, guardrails, anchors, ground sills, double footplank, risers, ADA accessibility, ect. Drawings stamped by a registered professional engineer are not included unless noted above. Please refer to included features above & consult with local code officials to determine any additional features which may be desired or required. The features described above represents the interpretation of National Building & Safety Codes by NRS, INC. The owner remains responsible for compliance with local codes, official interpretation and application rests solely with local authorities, NRS, INC and its representatives cannot assume liability for code compliance and presents information as unofficial guidelines only.

NATIONAL RECREATION SYSTEMS, INC. TERMS & CONDITIONS GOVERN THIS QUOTATION. THIS QUOTATION VALID FOR 30 DAYS.

National Recreation Systems, Inc.

Customer Acceptance

By: Mike Maxwell Sales By:

Title Name Name Title

Date

#### Bleacher Specifications

Elevated Aluminum Angle Frame

#### **SECTION 13125**

#### ELEVATED ALUMINUM ANGLE FRAME BLEACHERS

#### PART 1 - GENERAL

#### 1.01 SECTION INCLUDES

A. Design and fabrication of Elevated angle frame bleachers

#### 1.02 QUALITY ASSURANCE

- A. Manufacturer: National Recreation Systems, Inc.
  - P.O. Box 11487 Fort Wayne, In 46858-1487
- B. Manufacturer Qualifications: Manufacturer must have a minimum of ten years experience in the design and manufacture of bleachers.
- C. Welders must conform to AWS standards.
- D. Source Quality Control: Mill Test Certification.
- E. Codes and Standards: 2009 International Building Code / ICC 300 2007.

#### 1.03 WARRANTY

- A. Warranty shall guarantee bleachers to be free from defect in materials and workmanship for a period of 1 year under normal use. Warranty period shall begin on date of completion for projects installed by manufacturer, or its subcontractors, OR warranty period shall begin on date of final delivery on projects installed by others.
- B. Anodized finish of plank extrusions shall be covered by a 5 year warranty against loss of structural strength or finish deterioration due to exposure to weather conditions or UV rays. Discoloration of mill finish aluminum due to galvanic reaction not covered.

#### 1.04 PRODUCT LIABILITY INSURANCE

A. Product liability insurance is carried for the life of the product in the amount of \$ 2,000,000.



#### 1.05 ENGINEERING

A. Engineering certifications and calculations by a Registered Professional Engineer will be provided upon request.

#### PART 2 - PRODUCTS

#### 2.01 ACCEPTABLE MANUFACTURER

A. National Recreation Systems, Inc.

#### 2.02 DESIGN

A. Applicable Codes:

INTERNATIONAL BUILDING CODE (IBC), 2009 EDITION / ICC 300 2007 Except handicapped requirements

- B. Design Loads:
  - 1. Live Loads: Uniform loading Structure = 100 psf

Uniform loading - Seat and Foot plank = 120 plf

2. Sway Loads: Perpendicular to seats = 10 plf

Parallel to seats = 24 plf

3. Guardrail Loads: Uniform vertical load = 100 plf

Uniform horizontal load = 50 plf

Concentrated horizontal load = 200 pounds

4. \*Wind Loads: Basic design wind speed = 150 mph (exposure "B")

\*Note: Bleacher must be anchored to meet wind loads above

#### 2.03 ELEVATED ANGLE FRAME BLEACHERS

- A. Quantity and Size: Shall consist of 1 unit(s) 15 rows high x 73'-6" long. Net seating capacity per unit 609 (excluding aisles based on 18" per seat).
- B. Framework: Prefabricated aluminum angle spaced at 6' 0" intervals joined by means of aluminum angle cross bracing.
- C. Shop connections: Welded to meet AWS standards and local code requirements

## WASHINGTON STATE HORSE PARK PORTABLE BLEACHER BIDS





Model BPT-004 | 5 Row | 21' Length

#### Offering Comfort Seating with Wider Seats & More Leg Room

20% wider seats and 25% more leg room than standard bleachers, with comfortable 12" seat planks and wide 30" double footboards. All planks have a grooved-type non-slip safety surface. All aluminum is extruded pre-tempered grade 6061-T6 alloy, ensuring uniform strength, ultimate durability & superior corrosion resistance.

Semi-closed decking standard on all units, choice of Chainlink guardrails or aluminum vertical picket guardrails and optional aisle with handrail on 5 row units only.

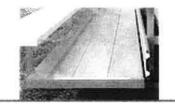
#### **Features**

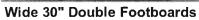
- 12" Seat Plank
- 8" Rise | 30" Tread
- 17" Front Row Seat Height
- Semi-Closed Deck
- Chainlink or Aluminum Vertical Picket Guardrails (5 Row Units Only)

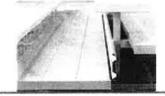
#### **Specifications**

- Designed to support, in addition to their own weight, a uniformly distributed live load of not less than 100 psf of gross horizontal projection of the bleachers.
- Designed to resist, with or without a live load, a horizontal wind load of 30 psf of gross vertical projection.
- In addition to the live load, designed to resist sway forces of 24 plf of seat plank in a direction parallel to the length of the seat, and 10 plf of seat plank in a direction perpendicular to the length of the seat.
- Under tested loads, stresses in aluminum members and connections do not exceed those specified for Building Type Structures by the Aluminum Association...

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Semi-Closed Deck



12" Seat Planks

▼ Item Spe	ecific Details Av	ailable on Linked I	Model Numbers Belov	v   ?   5	Tweet 8+
		***************************************			
BPT-001	21' Length	6'-6" Depth	42 Seats	\$3,291.00	\$3,027.00
BPT-002	27' Length	6'-6" Depth	54 Seats	\$4,236.00	\$3,897.00
BPT-003	33' Length	6'-6" Depth	66 Seats	<del>\$5,172.00</del>	\$4,758.00
	with Ch	ainlink Guardrai			
BPT-004	21' Length	11'-6" Depth	50 Seats	\$6,337.00	\$5,830.00
BPT-006	27' Length	11'-6" Depth	90 Seats	\$8,147.00	\$7,495,00
BPT-008	33' Length	11'-6" Depth	110 Seats	\$9,958.00	\$9,161.00
	with Ali	uminum Vertical	Picket Guardrail		
BPT-005	21' Length	11'-6" Depth	50 Seats	<del>\$7,856.00</del>	\$7,227.00
BPT-007	27' Length	11'-6" Depth	90 Seats	\$9,940.00	\$9,144.00
BPT-009	33' Length	11'-6" Depth	110 Seats	\$12,025.00	\$11,063.00
	with Ais	sle & Chainlink G	Buardrail	<del></del>	
BPT-010	21' Length	11'-6" Depth	50 Seats	<del>\$5,579.00</del>	\$5,132.00
BPT-012	27' Length	11'-6" Depth	90 Seats	<del>\$6,954.00</del>	\$6,397.00
BPT-014	33' Length	11'-6" Depth	110 Seats	\$8,499.00	\$7,819.00
	with Ais	sie & Aluminum	Vertical Picket Guar	rdraíl	
BPT-011	21' Length	11'-6" Depth	50 Seats	\$7,279.00	\$6,696.00
BPT-013	27' Length	11'-6" Depth	90 Seats	\$8,927.00	\$8,212.00
BPT-015	33' Length	11'-6" Depth	110 Seats	\$10,750.00	\$9,890.00
(Prices F.O.B Some Asseml	- ·		111111111111111111111111111111111111111	Bulk Inquiry	Add to Cart

#### **Related Products**



Space Saver Bike Rack



Sports Equipment



3 & 4 Row Low Rise Bleachers



23

Pull-Up, Leg Lift & Dip Machine Combo

#### Leslie Thurston <director@wahorsepark.org>

#### Mobile and Portable Bleachers

1 message

randy berg <randy@bergscaffold.com> To: "director@wahorsepark.org" < director@wahorsepark.org> Mon, Jan 19, 2015 at 3:57 PM

Leslie,

The non-elevated 5 row 21' temporary bleacher seats 70 people. These units are supplied with a guard rail system as well. Each unit may be assembled with one or two people and each unit requires 6 man hours of assembly time. Disassembly of the unit is similar. It is necessary that each unit be assembled on a flat and firm surface for proper uniform support. A concrete or asphalt surface is preferable however these units can be positioned on level sills made of wood or other hard material. The foot print of the finished unit is 9' x 21'. Bleacher units of this size are difficult to move on casters due to their weight. A hard level surface would be necessary to move a unit with casters. They can be positioned with the use of a forklift but would require fork extensions to uniformly support the weight of the entire unit.

5 Row – 21' bleacher including guard rail system (required)

New price each: \$4770.00 F.O.B. Seattle WA Used price each: \$3367.20 F.O.B. Seattle WA

Weight: 1222lbs. Guying not necessary for most conditions

Warranty: Will replace components with manufacturers defects for the life of the product

Used units are in stock. New units are 30 days

The foldable, towable bleacher works well for mobile seating needs. This unit is popular with the single day or short term event. Haul it into your location and set it up in less than 15 minutes or less dependent on site conditions. A level graded surface is preferable. This unit is by far the fastest way to move and assemble a bleacher system with no assembly labor required. Trailer has tandem axle, 7 pin adapter & electric brakes. Only requires 1 person to position and unfold. Can be towed with a 1/2 ton pickup truck. Trailer is lighted to allow towing on public roadways.

Towable 21' Bleacher

(25' Long Overall)

Center aisle comes with detachable hand rails (required) that store on the back of the trailer.

Easily folds up into 3 sections.

Photo attached

New Price: \$13.510.00 F.O.B. Seattle WA

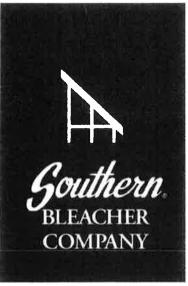
Used Price: \$11,205.00 (Like new condition) F.O.B. Seattle WA Weight: 3200lbs. Guying not necessary for most conditions

Used units are in stock. New units are 30 days

Any moisture that gathers on the units can be removed with a cloth or leaf blower. The traction relief on the footboards and seatboards tend to hold a certain amount of water when it rains. In larger venues it is common for spectators to bring their own seat cushions. You can also sell your own cushions at your concession stand with your name imprinted on them.

Thanks Randy Berg BERG EQUIPMENT & SCAFFOLDING CO INC Seattle - Tacoma 206-938-5009





GRANDSTANDS
BLEACHERS
STADIUMS

PO BOX ONE
GRAHAM, TX 76450

TOLL FREE
800/433-0912

FAX
940/549-1365

WEB SITE

E-MAIL

info@southernbleacher.com

ESTABLISHED 1946 January 16, 2015

Leslie Thurston [director@wahorsepark.org] Washington State Horse Park Cle Elum, WA

Re: Bleachers

Thank you for the opportunity to provide pricing on the above referenced project. The following includes freight to Cle Elum, Washington:

2 Units: 5 row by 21 ft. (seats approximately 54 people) - Non-Elevated Silver Edition Bleachers Includes:

- Galvanized steel frames
- 8" rise and 24" tread per row
- Anodized aluminum seat (2" x 10") and riser (1" x 6.5") boards on each row
- Two mill finish aluminum footboards (2" x 11") on each row
- Two line anodized guard rail with chain link fence from row three to top and across back of seating
- Freight

MATERIALS/FREIGHT \$11,565.00

Note:

Unites quoted are stationary units. Transport kits will not work with these units due to weight of units.

#### **Excludes:**

- All state and local sales taxes, permits, fees or licenses.
- All bonds.
- Any seat numbers or letters.
- Any allowances.
- · Any concrete, grouting, leveling, flatwork or grading.
- Any item not listed in inclusions above.

The above price quote is valid for 30 days. Please allow 4-6 weeks for delivery.

If you have any questions, please feel free to call me at 800-433-0912.

Sincerely,

SOUTHERN BLEACHER COMPANY

David McClendon Sales Representative

DM:ca

Cc: Danielle Patterson - All Play Systems